**August 2018**

**Trelleborg Appoints New Business Development Manager in Brazil**

Trelleborg’s offshore operation appoints Erick Rocha as its new Business Development Manager for Brazil. He will enhance Trelleborg’s local presence in the offshore market by focusing on new opportunities for passive fire protection and building relationships with customers.

Rocha’s education is in chemical engineering and for the last 15 years he has worked in the oil and gas industry in various countries. He has had experience in sales, business development, as well as supply chain and purchasing. He will be based out of Trelleborg’s Rio de Janeiro office and work as part of Trelleborg’s Brazil-based sales team.

Rocha states: “I look forward to combining my experience of sales, business development and engineering, to provide local support to our customers in Brazil. I believe my background will bring value to the role, enabling me to advise our customers on the best solutions to meet their needs.”

Bruno Matos, Sales Manager for Trelleborg’s offshore operation in Brazil, states: “We welcome Erick’s passion and industry experience to help our growth efforts. Our local presence in combination with our global experience is critical to accelerating our customers’ businesses. This new appointment supports Trelleborg’s strategy to strengthen its positions in attractive market segments.”

As the number of offshore platforms and vessels is steadily growing in Brazil, there is a need for passive fire protection, which allows more time to evacuate people, turn off equipment and take control of the situation, protecting equipment and structures. Trelleborg’s passive fire protections solutions, such as Elastopipe™ and Vikodeck™ support the industry by providing life saving time.

**~ENDS~**

**For press information:**

For additional information on Trelleborg solutions for all offshore and subsea markets, please call Jo Shailes, Mobile: +44 (0) 1373 800629; jo.shailes@trelleborg.com, [@OffshoreInsi](https://twitter.com/OffshoreInsight)ght, [LinkedIn](https://www.linkedin.com/company/trelleborg-offshore).

**Notes to Editors:**

**Trelleborg’s offshore operation and Trelleborg Group**

Using advanced polymer material technology, Trelleborg’s offshore operation provides high integrity solutions for the harshest and most demanding offshore environments. As part of the Trelleborg Offshore & Construction Business Area of Trelleborg Group, **Trelleborg’s offshore operation** specializes in the development and production of polymer and syntactic foam based seismic, marine, buoyancy, cable protection and thermal insulation products, as well as rubber-based passive and active fire protection solutions for the offshore industry. Within its portfolio are some long established and respected brands including, CRP, OCP, Viking and Emerson & Cuming. Trelleborg’s offshore operation has been providing innovative solutions to the industry for over 30 years. [www.trelleborg.com/offshore](http://www.trelleborg.com/offshore)

**Trelleborg** is a world leader in engineered polymer solutions that seal, damp and protect critical applications in demanding environments. Its innovative solutions accelerate performance for customers in a sustainable way. The Trelleborg Group has annual sales of about SEK 32 billion (EUR 3.28 billion, USD 3.69 billion) and operations in about 50 countries. The Group comprises five business areas: Trelleborg Coated Systems, Trelleborg Industrial Solutions, Trelleborg Offshore & Construction, Trelleborg Sealing Solutions and Trelleborg Wheel Systems. The Trelleborg share has been listed on the Stock Exchange since 1964 and is listed on Nasdaq Stockholm, Large Cap. www.trelleborg.com.