TEN-YEAR OVERVIEW

Trelleborg Group (SEK M unless otherwise stated)	2017	2016	2015	2014	2013	2012 [1]	2011	2010	2009	2008
Net sales	31,581	27,145	24,803	22,533	21,473	21,262	21,043	19,735	18,605	21,502
EBIT	4,022	3,105	2,962	2,775	2,203	2,353	2,093	1,667	704	1,394
Profit before tax	3,792	2,896	2,809	2,641	2,006	2,199	1,929	1,501	393	1,017
Net profit, continuing operations	2,874	2,216	2,096	1,938	1,419	1,711	1,333	1,089	409	749
Net profit/loss, discontinuing operations	–	4,369	509	289	198	346	505	94	10	–1,007
Total net profit/loss	2,874	6,585	2,605	2,227	1,617	2,057	1,838	1,183	419	–258
– shareholders of the Parent Company	2,874	6,585	2,603	2,221	1,609	2,042	1,819	1,162	409	–267
– non-controlling interests	–	–	2	6	8	15	19	21	10	9
Equity	27,216	25,137	18,622	17,776	14,877	14,012	13,504	12,196	12,361	10,238
Capital employed	37,256	37,588	24,937	24,575	20,263	19,233	19,574	18,091	19,755	22,238
Net debt	9,593	12,125	6,282	7,195	5,637	5,360	6,425	6,409	8,369	12,706
Total assets	48,612	48,354	34,390	33,067	27,288	27,224	28,691	27,314	29,539	33,763
Equity/assets ratio, %	56	52	54	54	55	51	47	45	42	30
Debt/equity ratio, %	35	48	34	40	38	38	48	53	68	124
Capital turnover rate, multiples	0.8	0.8	0.9	1.0	1.1	1.3	1.5	1.5	1.3	1.5
Investments in property, plant and equipment	1,343	1,074	1,241	962	852	967	1,075	792	754	1,367
Investments in intangible assets	94	74	73	63	70	76	61	47	72	159
Cash flow attributable to acquisitions	–226	–13,380	–681	–1,912	–234	–744	–746	–165	–63	–802
Cash flow attributable to discontinuing operations	649	6,165	1,390	152	–19	448	478	445	377	–276
Free cash flow	2,434	2,368	1,452	1,751	965	1,714	675	806	1,366	656
Free cash flow per share, SEK [2]	8.98	8.74	5.36	6.46	3.56	6.32	2.49	2.97	5.68	3.31
Return on shareholders' equity, %	11.0	30.1	14.3	13.6	11.2	15.0	14.3	9.5	3.6	neg
Earnings per share, SEK [2]	10.60	24.30	9.60	8.20	5.93	7.53	6.71	4.29	1.70	–1.35
Dividend to shareholders in the Parent Company [3]	1,220	1,152	1,084	1,017	881	813	678	474	136	–
Dividend per share, SEK [3]	4.50	4.25	4.00	3.75	3.25	3.00	2.50	1.75	0.50	–
Shareholders' equity per share, SEK [2]	100.40	92.73	68.70	65.54	54.72	51.56	49.20	44.56	45.25	51.23
Average number of employees	22,112	19,423	15,713	15,425	14,827	16,702	20,274	20,042	20,073	24,347
– of whom, outside Sweden	20,990	18,312	14,533	14,196	13,563	15,220	18,502	18,230	18,342	22,104

Continuing operations excluding items affecting comparability [4]	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
EBITA	4,385	3,700	3,325	3,064	2,685	2,390	2,280	1,897	1,078	2,049
EBIT	4,091	3,496	3,219	3,001	2,613	2,342	2,231	1,840	1,021	1,996
Profit before tax	3,861	3,287	3,066	2,867	2,416	2,188	2,067	1,675	710	1,617
Net profit	2,934	2,503	2,277	2,116	1,777	1,643	1,436	1,225	632	1,289
EBITA margin, %	13.9	13.6	13.4	13.6	12.5	11.2	10.8	9.6	5.8	9.5
EBIT margin, %	13.0	12.9	13.0	13.3	12.2	11.0	10.6	9.3	5.5	9.3
Return on capital employed, %	10.8	11.3	14.3	15.9	15.2	13.9	13.6	11.5	5.8	12.3
Return on shareholders' equity, %	11.2	11.4	12.5	12.9	12.3	12.0	11.2	10.0	5.6	12.8
Earnings per share, SEK	10.82	9.23	8.39	7.79	6.52	6.03	5.26	4.49	2.62	6.50
Operating cash flow	3,688	3,460	2,282	2,705	2,162	2,248	1,539	1,647	2,526	1,436
Operating cash flow per share, SEK	13.61	12.76	8.42	9.98	7.97	8.29	5.68	6.08	10.50	7.25
Cash conversion ratio, %	90	99	71	90	83	96	69	90	247	72
Average number of employees	22,112	19,423	15,713	15,425	14,827	13,905	14,306	13,327	13,136	15,736

Continuing operations including items affecting comparability [4]	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Return on shareholders' equity, %	11.0	10.1	11.5	11.9	9.8	12.5	10.4	8.9	3.6	7.4
Earnings per share, SEK	10.60	8.18	7.73	7.13	5.20	6.27	4.88	3.99	1.69	3.77

[1] *Figures for 2012 have been adjusted for the transition effects of the amendment to IAS 19.*

[2] *The average number of shares was adjusted in accordance with IAS 33. This calculation was applied to all key figures that include the number of shares. No dilutive effects occurred.*

[3] *Dividend in accordance with the proposed treatment of unappropriated earnings.*

[4] *For comparability, historical values have been adjusted for discontinuing operations.*