



The Smarter Approach to Navigation & Piloting Seminar

4th May, 2017

TIME	ACTIVITY / TOPIC	SPEAKER	TITLE / ORGANIZATION
08:30 – 09:00	Welcome remarks	Capt. Eric Nielsen	President, Association of Maryland Pilots
		Tommy Mikkelsen	Managing Director, Trelleborg Marine Systems DK
09:00 – 09:15	Trelleborg Marine Systems corporate overview	Tommy Mikkelsen	Managing Director, Trelleborg Marine Systems DK
09:15 – 09:45	Piloting technology today and tomorrow	Capt. Jorge Viso	President, American Pilots' Association
09:45 – 10:00	Questions and answers		
10:00 – 10:30	Trelleborg SmartPort – A user-centric cloud solution	Tommy Mikkelsen	Managing Director, Trelleborg Marine Systems DK
10:30 – 10:45	Questions and answers		
10:45 – 11:15	Coffee / Tea break	–	
11:15 – 11:45	Maryland's experience with SafePilot	Capt. Elizabeth Christman	Pilot, Association of Maryland Pilots
		Capt. Christopher Wilson	Secretary Information Technology, Association of Maryland Pilots
11:45 – 12:00	Questions and answers		
12:00 – 13:00	Lunch	–	
13:00 – 13:50	NOAA PORTS data and its deployment NOAA Los Angeles b-ENC project	Darren Wright	Maritime Services Program Manager, NOAA
		Capt. Rick Brennan	Chief of the Hydrographic Survey Division, NOAA
13:50 – 14:00	Questions and answers		
14:00 – 14:30	Coffee / Tea break	–	
14:30 – 15:00	Integrated dispatch service to SafePilot	Charles Coe	CEO, Coe Solutions (PilotDispatch)
15:00 – 15:30	Wrap up and brainstorming		



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5th May, 2017

TIME	ACTIVITY / TOPIC	SPEAKER	TITLE / ORGANIZATION
08:30 – 09:00	Meet the future – What we know about the unknown future	Tommy Mikkelsen	Managing Director, Trelleborg Marine Systems DK
09:00 – 09:15	Questions and answers		
09:15 – 09:45	San Francisco e-Piloting practice and SafePilot training	Capt. David McCloy	Vice President & Chair, NavTech Committee, San Francisco Bar Pilots
09:45 – 10:00	Questions and answers		
10:00 – 10:30	Coffee / Tea break	–	
10:30 – 11:00	A sales manager's experience with Pilots	Fang Hembo	Area Sales Manager, Trelleborg Marine Systems DK
11:00 – 11:30	Wrap up and brainstorming		