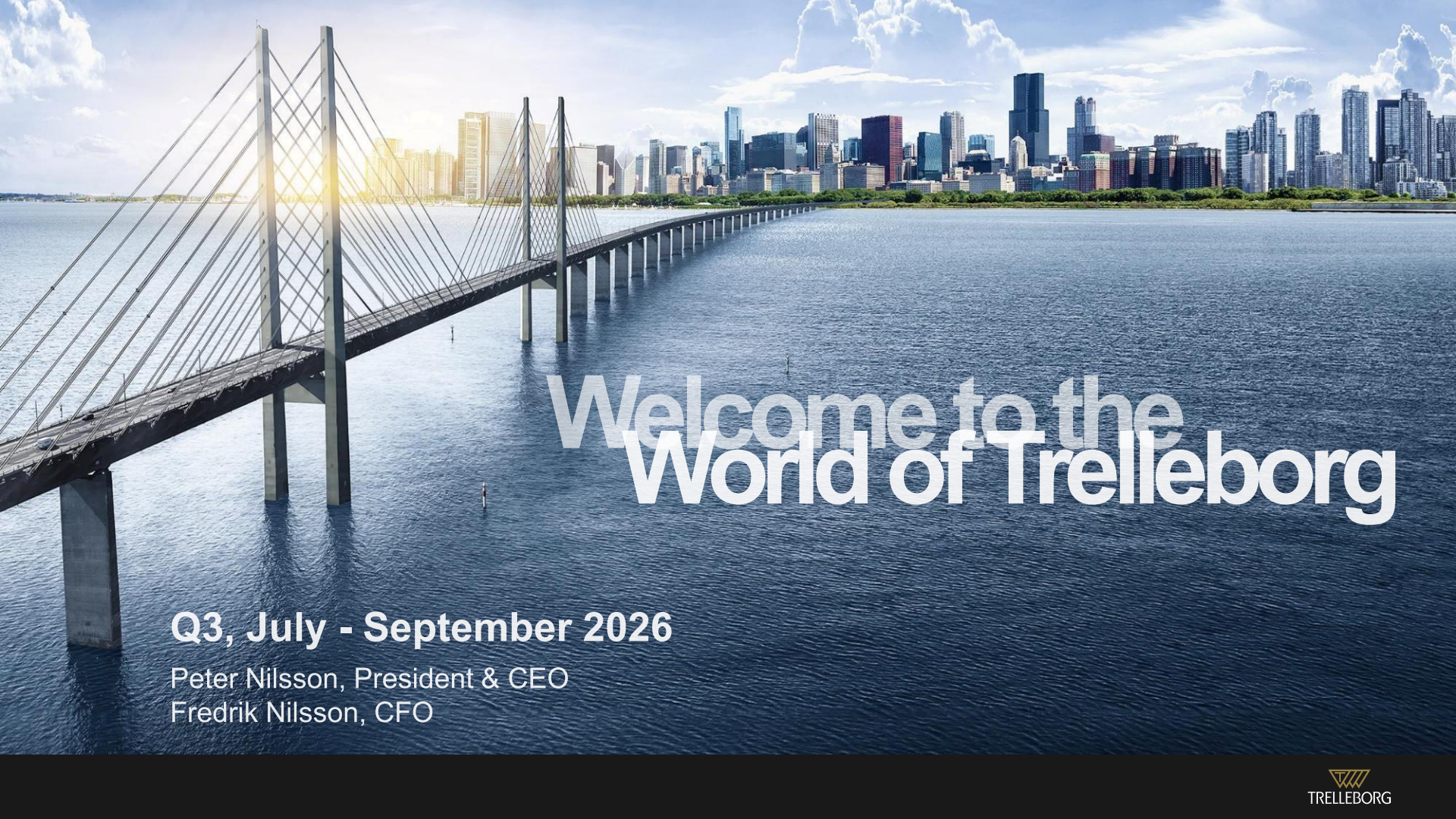


A wide-angle photograph of a modern cable-stayed bridge stretching across a large body of water. The bridge features tall, white, A-frame pylons and numerous stay cables. In the background, a dense urban skyline with various skyscrapers is visible under a bright blue sky with scattered white clouds. The sun is low on the horizon, creating a warm glow and lens flare effect.

Welcome to the World of Trelleborg

Q3, July - September 2026

Peter Nilsson, President & CEO

Fredrik Nilsson, CFO

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Strong growth and record-high margin

Q3 2026 financial summary¹

- Sales at SEK 9 232 M (8 532), an increase of 8 percent
– highest to date for a single quarter
- Organic sales +6 percent, M&A +1 percent, currency +1 percent
- EBITA, excluding items affecting comparability, at SEK 1 781 M (1 541), corresponding to a margin of 19.3 percent (18.1) – both highest to date for a single quarter
- Earnings per share, excl. items affecting comparability, increased by 23 percent
- Items affecting comparability at SEK -67 M (-72)
- Operating cash flow at SEK 1 845 M (1 741)
- Continued share buy-backs; SEK 538 M in Q3
- Acquisition of M+R Dichtungstechnik; agreement to acquire Cascade
- Post Q3: Acquisition of Producta; agreement to acquire Tri-Mack

Net sales and organic sales by geography

Region	Share of global net sales ¹	Net sales, SEK M Jul – Sep 26	Organic growth,% Jul – Sep 26	Net sales, SEK M Jul – Sep 25	Organic growth,% Jul – Sep 25
Europe	 43%	3 916	+7%	3 557	+1%
Americas	 33%	3 007	+4%	2 850	+5%
Asia & RoW	 24%	2 309	+5%	2 125	+9%
Total		9 232	+6%	8 532	+4%

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Solid organic growth

Trelleborg Industrial Solutions¹

- Organic sales +4 percent; M&A +2 percent
- Infrastructure and marine projects showed positive momentum
- Construction demand still weak
- Automotive and rail down slightly
- Aerospace strong
- EBITA increased; margin declined slightly due to sales mix
- Acquisition of M+R Dichtungstechnik

SEK M	Q3 2026	Q3 2025	Change, %
Net sales	3 913	3 647	+7
Organic, %	+4	+2	
Structural, %	+2	+4	
Exchange rate, %	+1	-6	
EBITA	574	553	+4
EBITA %	14.7	15.2	-0.5 pp

Slight decline due to tough comparables

Trelleborg Medical Solutions¹

- Organic sales -1 percent
- Healthy demand in North America and Europe; weaker market in Asia
- EBITA and margin declined, mainly due to sales mix and elevated comparison numbers
- New Costa Rica facility completed its first commercial deliveries

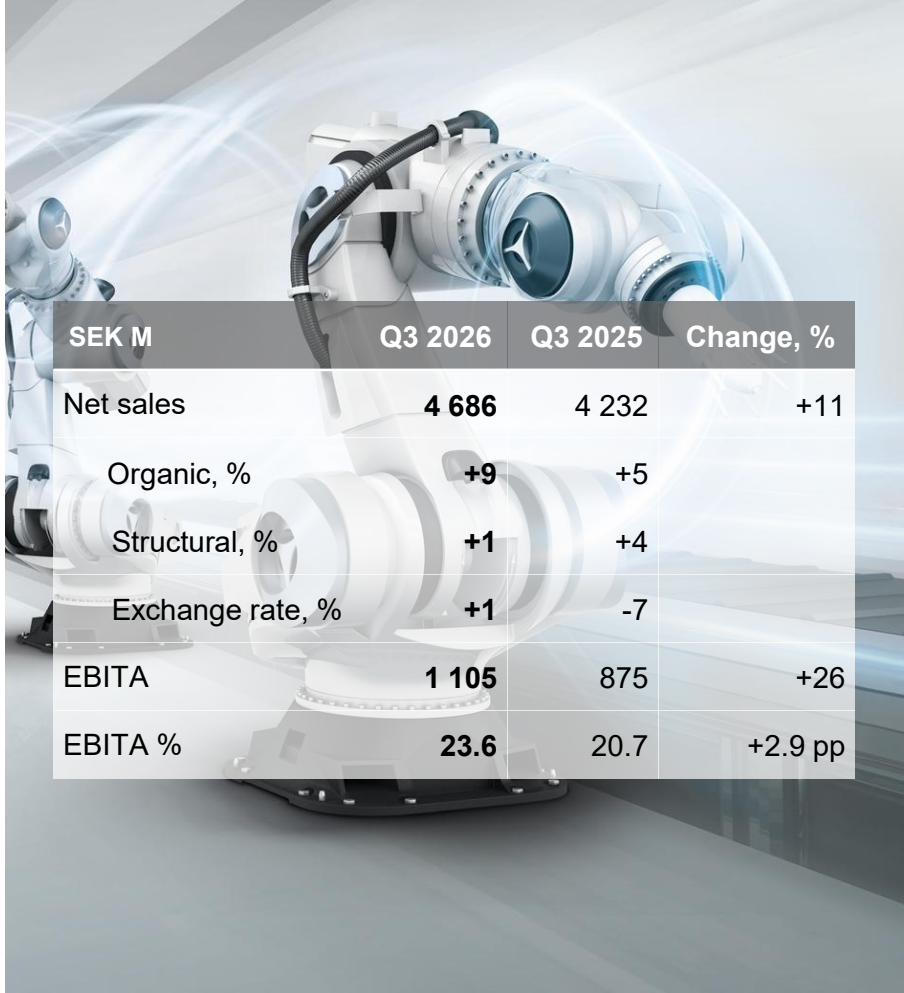


SEK M	Q3 2026	Q3 2025	Change, %
Net sales	901	880	+2
Organic, %	-1	+13	
Structural, %	–	0	
Exchange rate, %	+4	-10	
EBITA	171	181	-6
EBITA %	19.0	20.7	-1.7 pp

Strong sales and profit growth

Trelleborg Sealing Solutions¹

- Organic sales +9 percent; M&A +1 percent
- Healthy growth in industrials, driven by strong semiconductor demand in Asia
- Automotive sales increased, supported by Asia and North America
- Aerospace segment remained strong globally
- EBITA and margin improved significantly, driven by growth in prioritized segments

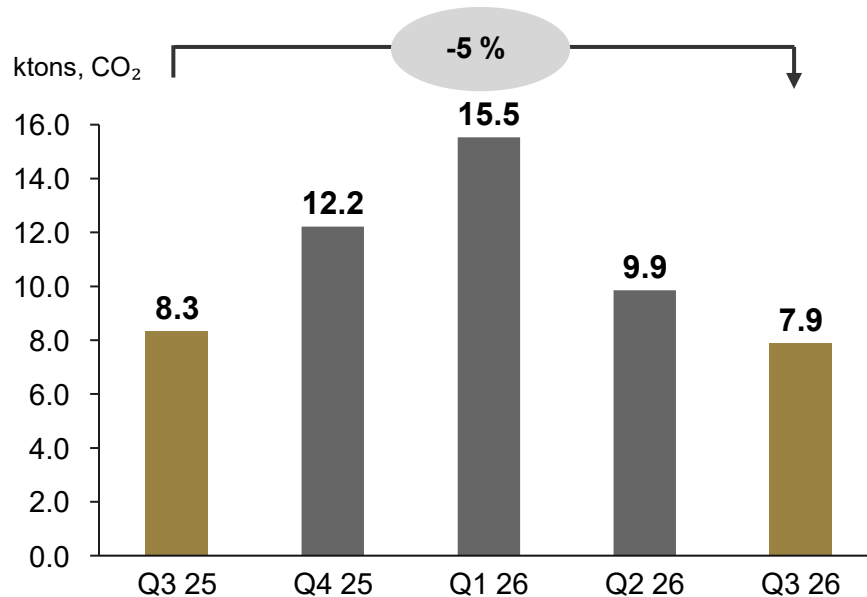


SEK M	Q3 2026	Q3 2025	Change, %
Net sales	4 686	4 232	+11
Organic, %	+9	+5	
Structural, %	+1	+4	
Exchange rate, %	+1	-7	
EBITA	1 105	875	+26
EBITA %	23.6	20.7	+2.9 pp



Sustainability KPIs – Group

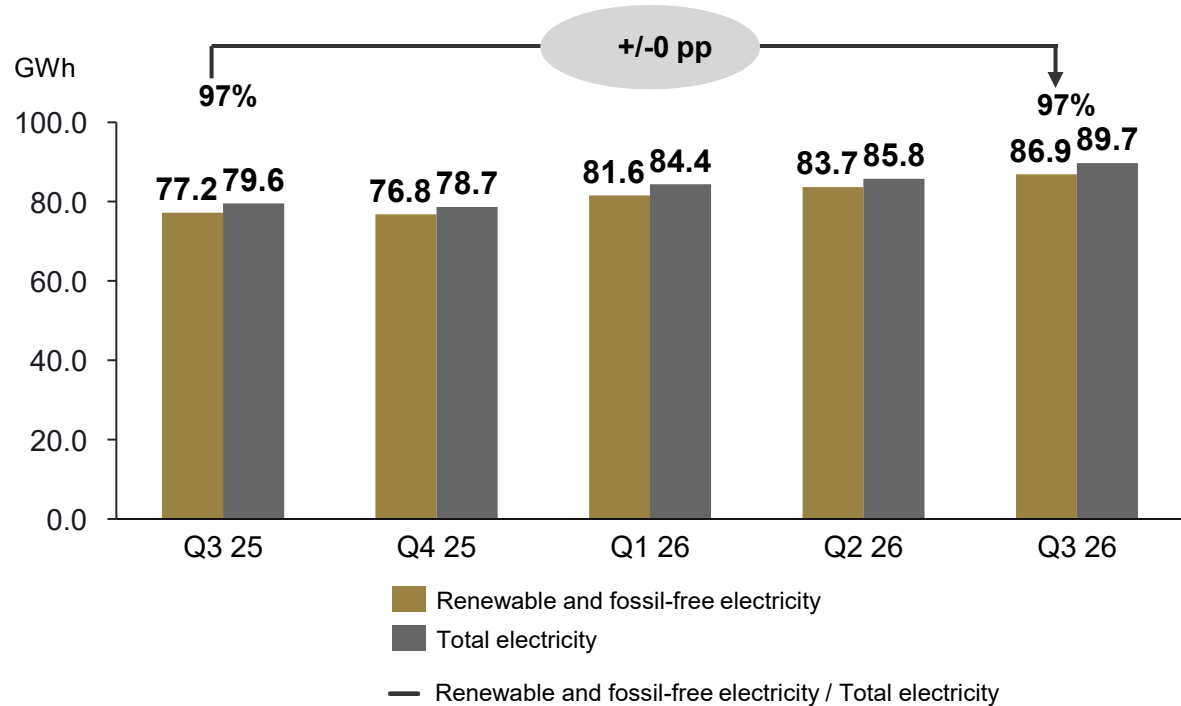
Carbon dioxide emissions Scope 1 & 2





Sustainability KPIs – Group

Share of renewable and fossil-free electricity



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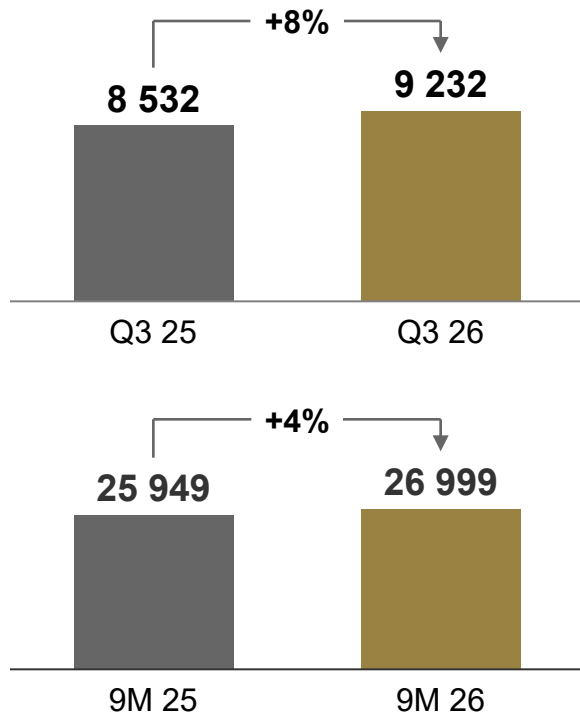
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Robust sales growth

Group sales development



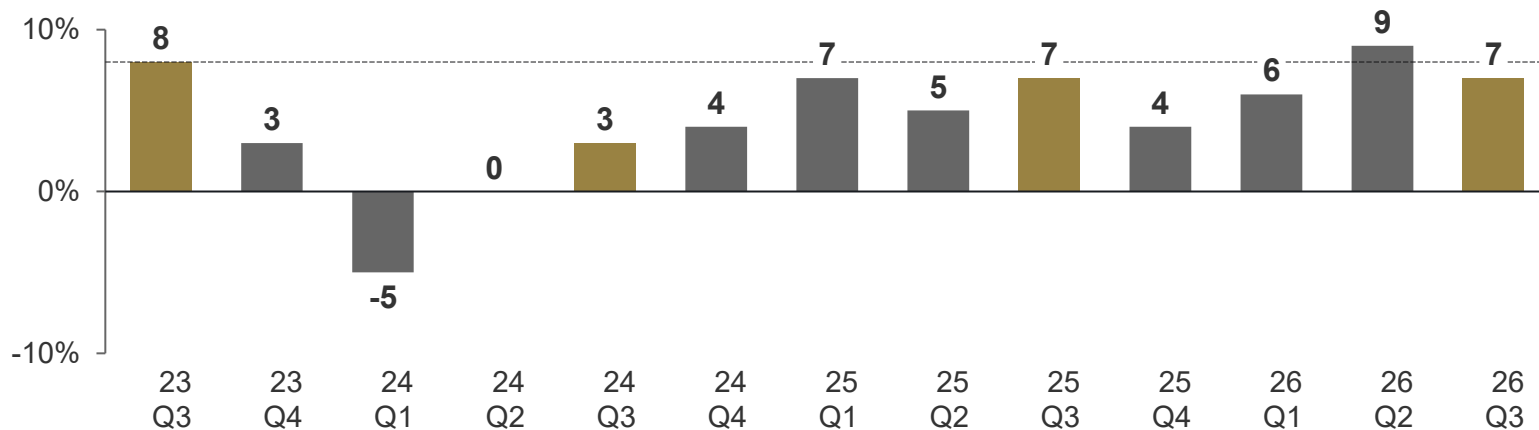
July – September (%)

Organic	6
Structural	1
Currency	1
Total	8

January – September (%)

Organic	6
Structural	1
Currency	-3
Total	4

Target: 8% annual sales growth with constant currencies over a business cycle¹

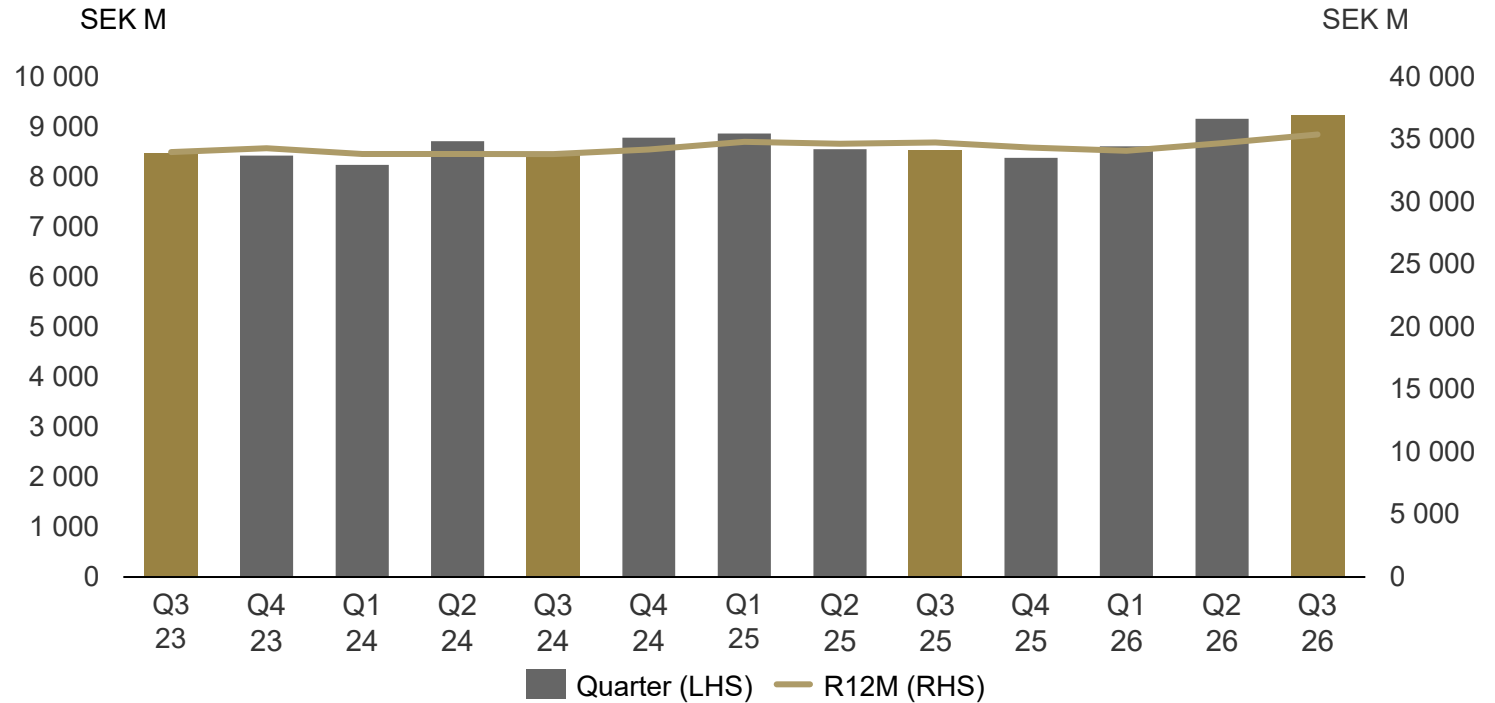


Of which organic growth, %:

-1	0	-3	1	1	1	1	-1	4	1	4	8	6
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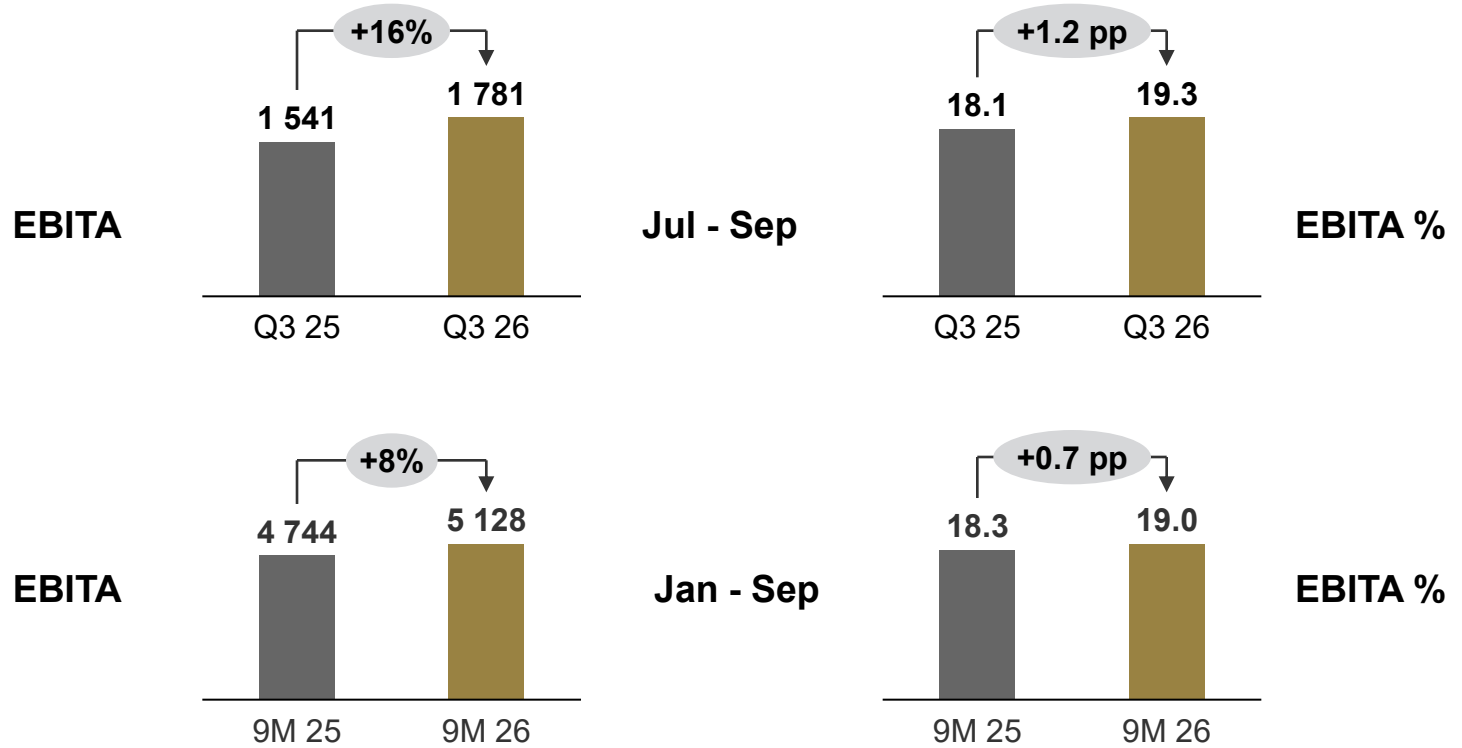
Sales development

Group, R12M



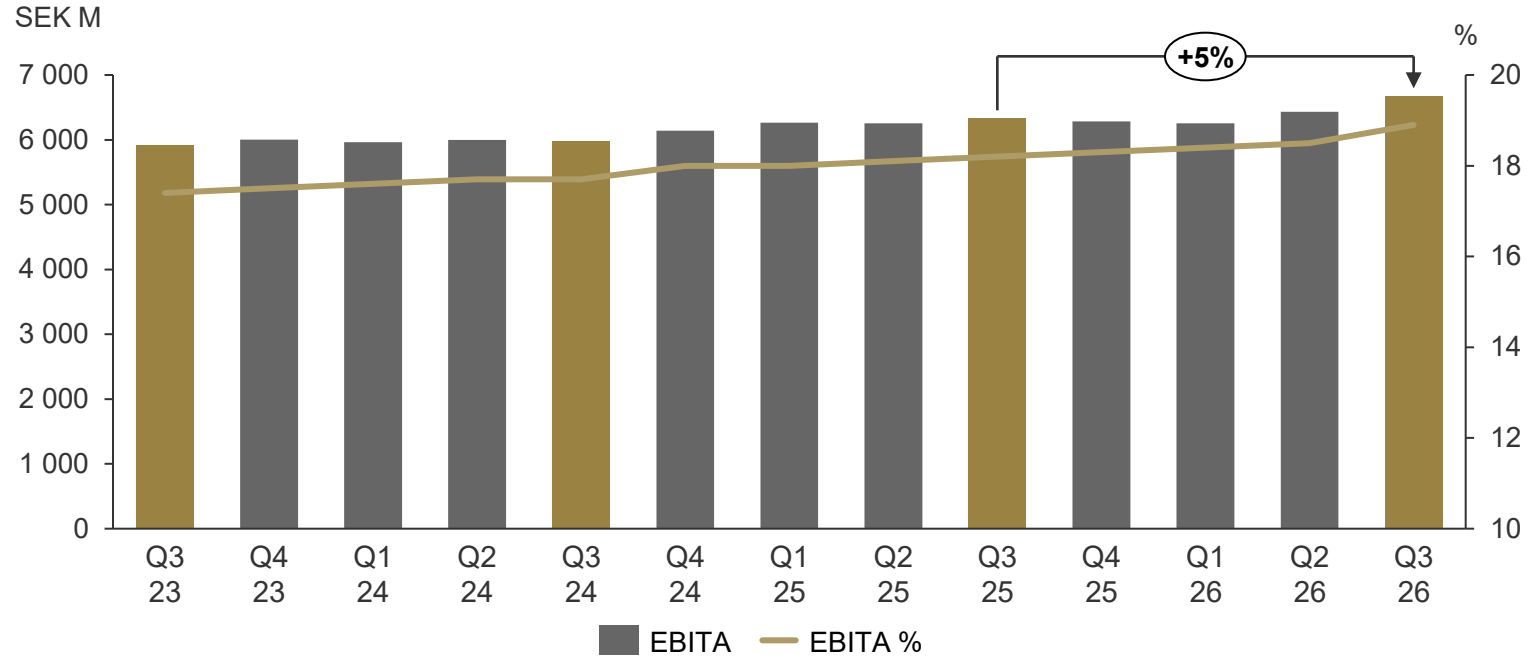
Highest quarterly EBITA and margin to date

EBITA and margin development¹



R12M EBITA

EBITA and margin, R12M¹

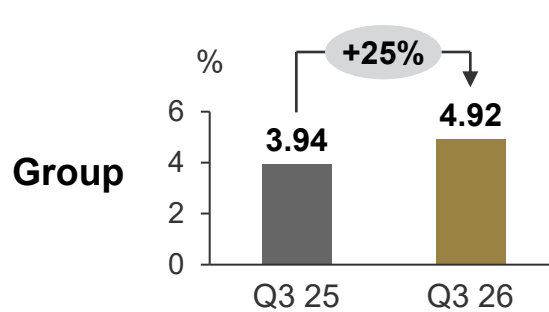


Profit & loss statement

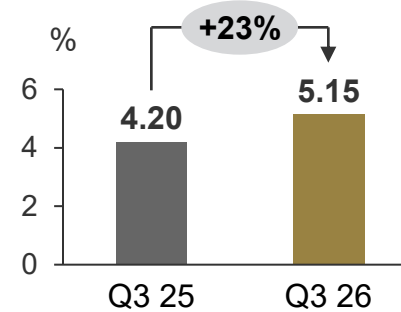
SEK M	Q3 2026	Q3 2025	Change, %	9M 2026	9M 2025	Change, %
Net sales	9 232	8 532	8	26 999	25 949	4
EBITA, excluding items affecting comparability	1 781	1 541	16	5 128	4 744	8
EBITA-margin, %	19.3	18.1		19.0	18.3	
EBIT, excluding items affecting comparability	1 634	1 403	16	4 700	4 307	9
EBIT-margin, %	17.7	16.4		17.4	16.6	
Items affecting comparability	-67	-72		-176	-213	
EBIT	1 567	1 331	18	4 524	4 094	11
Financial income and expenses	-109	-126	13	-320	-395	19
Profit before tax	1 458	1 205	21	4 204	3 699	14
Taxes	-364	-309	-18	-1 050	-939	-12
Net profit, Group	1 094	896	22	3 154	2 760	14
Earnings per share, SEK, excluding items affecting comparability	5.15	4.20	23	14.72	12.79	15
Earnings per share, SEK, Group	4.92	3.94	25	14.12	12.05	17

Strong EPS growth

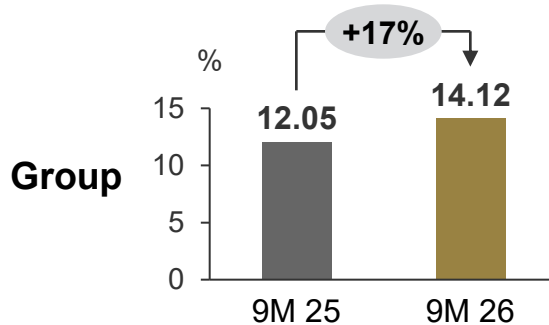
Earnings per share¹



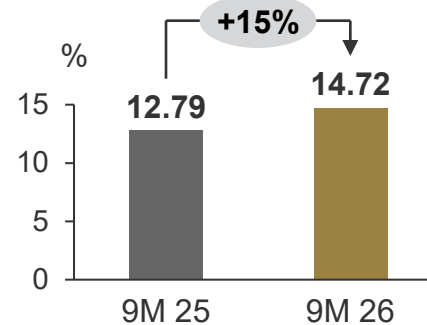
Jul - Sep



Group
excl. items affecting
comparability



Jan - Sep



Group
excl. items affecting
comparability

Solid cash flow improvement

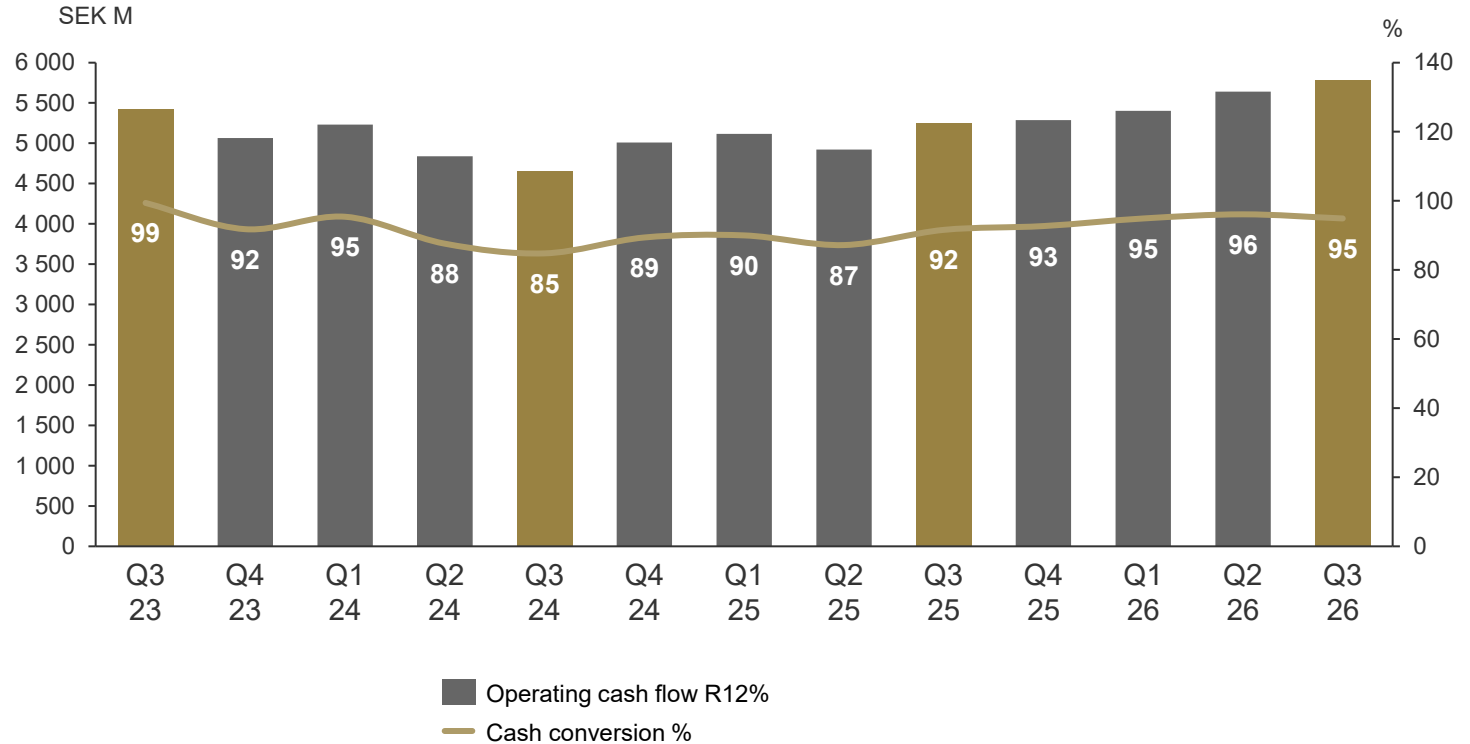
Operating cash flow¹



SEK M	Q3 2026	Q3 2025	Change
EBITDA	2 160	1 966	194
Working capital	106	243	-137
Net capex	-356	-382	26
Leasing	-97	-90	-7
Other	32	4	28
Operating cash flow	1 845	1 741	104

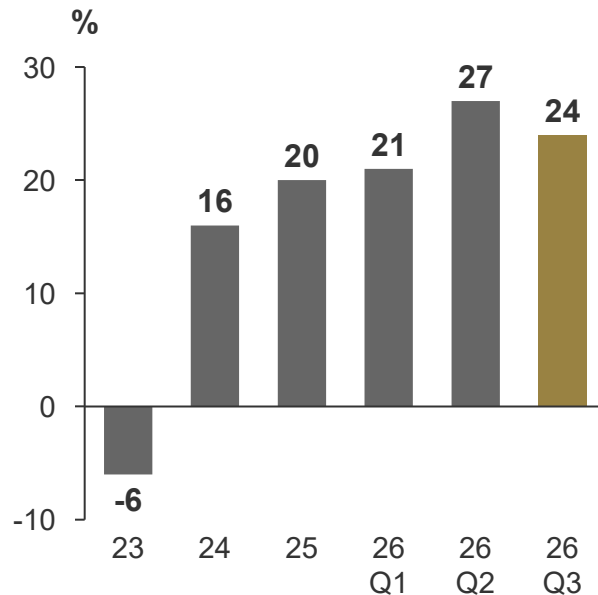
Cash conversion remains at a strong level

Operating cash flow, R12M¹

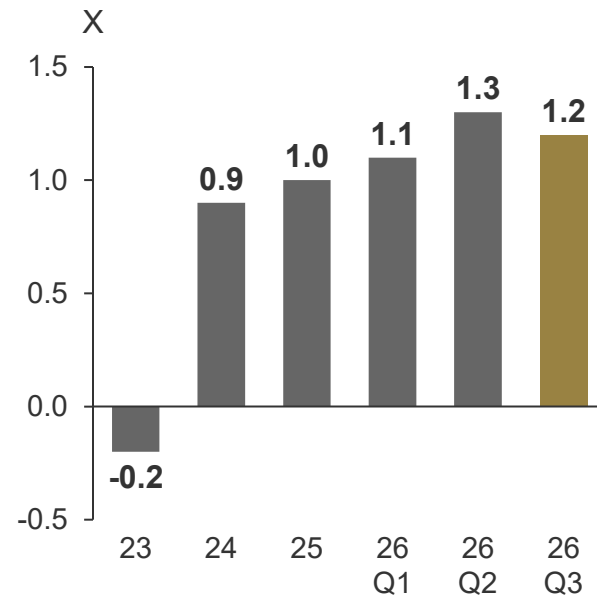


Balance sheet remains robust

Gearing and leverage, R12M



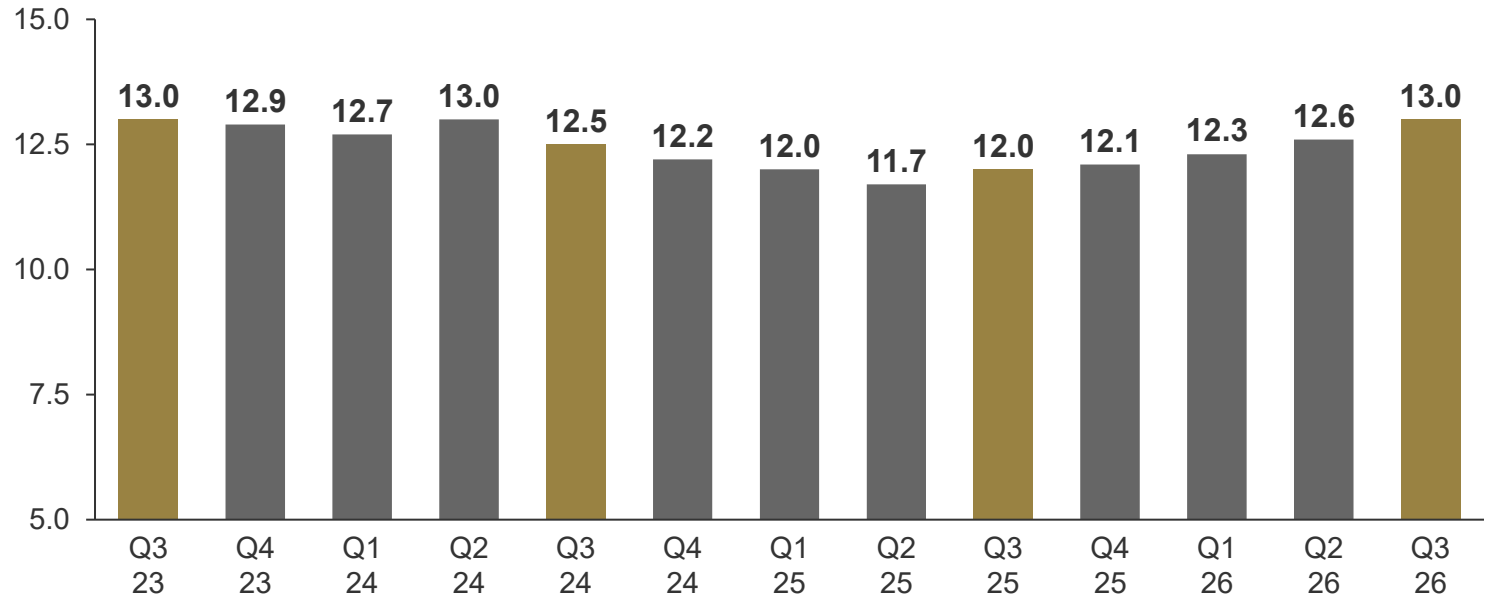
■ Net debt / Equity



■ Net debt / EBITDA

ROCE continues to improve

Return on capital employed, R12M, %¹



Financial guidelines for full-year 2026

SEK ~1.45 B	SEK ~550 M¹	SEK ~650 M	~25%
Capex	Restructuring costs	Amortization of intangible assets	Underlying tax rate

¹ Guidance for restructuring costs in 2026 has been increased from SEK 375 M to SEK 550 M due to faster execution of projects originally planned for 2027

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Strong growth and record-high margin

Q3 2026 financial summary

01

Improved demand

Sales
- highest to date for a single quarter

- organic growth of 6 percent

02

Improved earnings

EBITA and margin
- highest to date for a single quarter

03

Improved cash flow

Strong cash flow generation and cash conversion

04

Continued share buy-backs

Buy-back program continues at a rate of SEK ~500 M per quarter (SEK 538 M in Q3)



Outlook Q4 2026

- Demand is expected to be on a par with, or slightly higher than, the third quarter of 2026, adjusted for seasonal variations.
- Due to the geopolitical situation, the outlook is associated with continued uncertainty.



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Questions & Answers

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