

Welcome to Three Month Report Update

22 April, 2004




TRELLEBORG

Highlights from Q1 2004

- **Net sales rose by 36 percent**
- **All business areas, except Automotive, had organic growth of 3-5 percent**
- **Operating profit up by 75 percent**
- **EPS excl goodwill amort. & earnings from Boliden shares grew from SEK 1.95 to 3.40**
- **Metzeler Automotive Hose Systems, sales of 600 MSEK, acquired**
- **Sale of Trenor stake enables further profitable expansion**

In summary – Positive start of 2004 for the group

GROUP

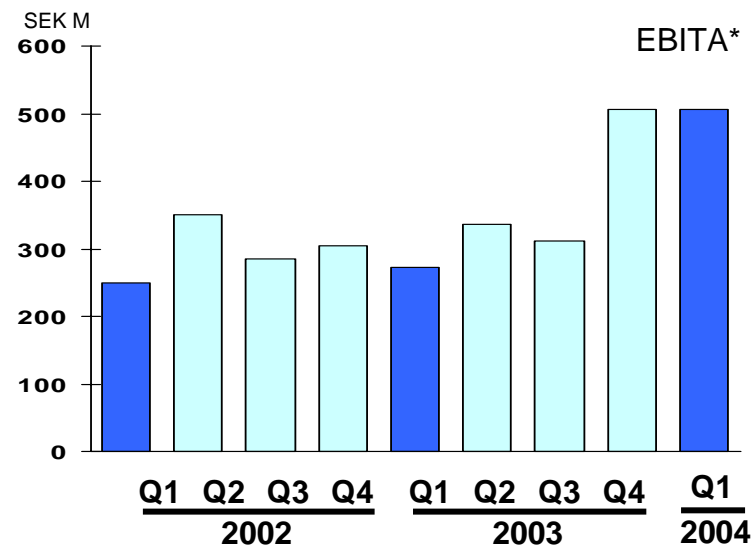
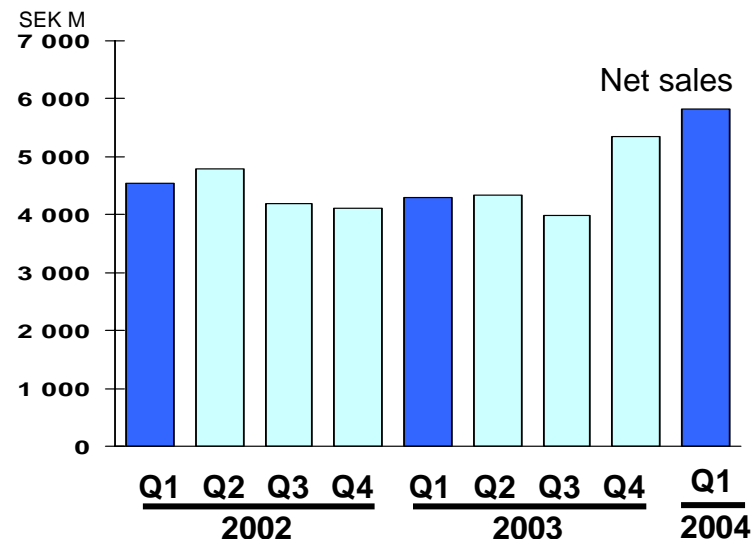
Trelleborg Group

Group net sales

- First quarter Sales up 36 percent
- 5,815 SEK M (4,289)
- R12 Sales SEK M 19,486 (17,960 FY 2003)

Group EBITA*

- 3 Month EBITA 506 SEK M (272)
- Acquisition of Sealing Solutions main driver
- Translation effect approx. -12 SEK M
- R12 EBITA - SEK M 1,661 (1,427 FY 2003)

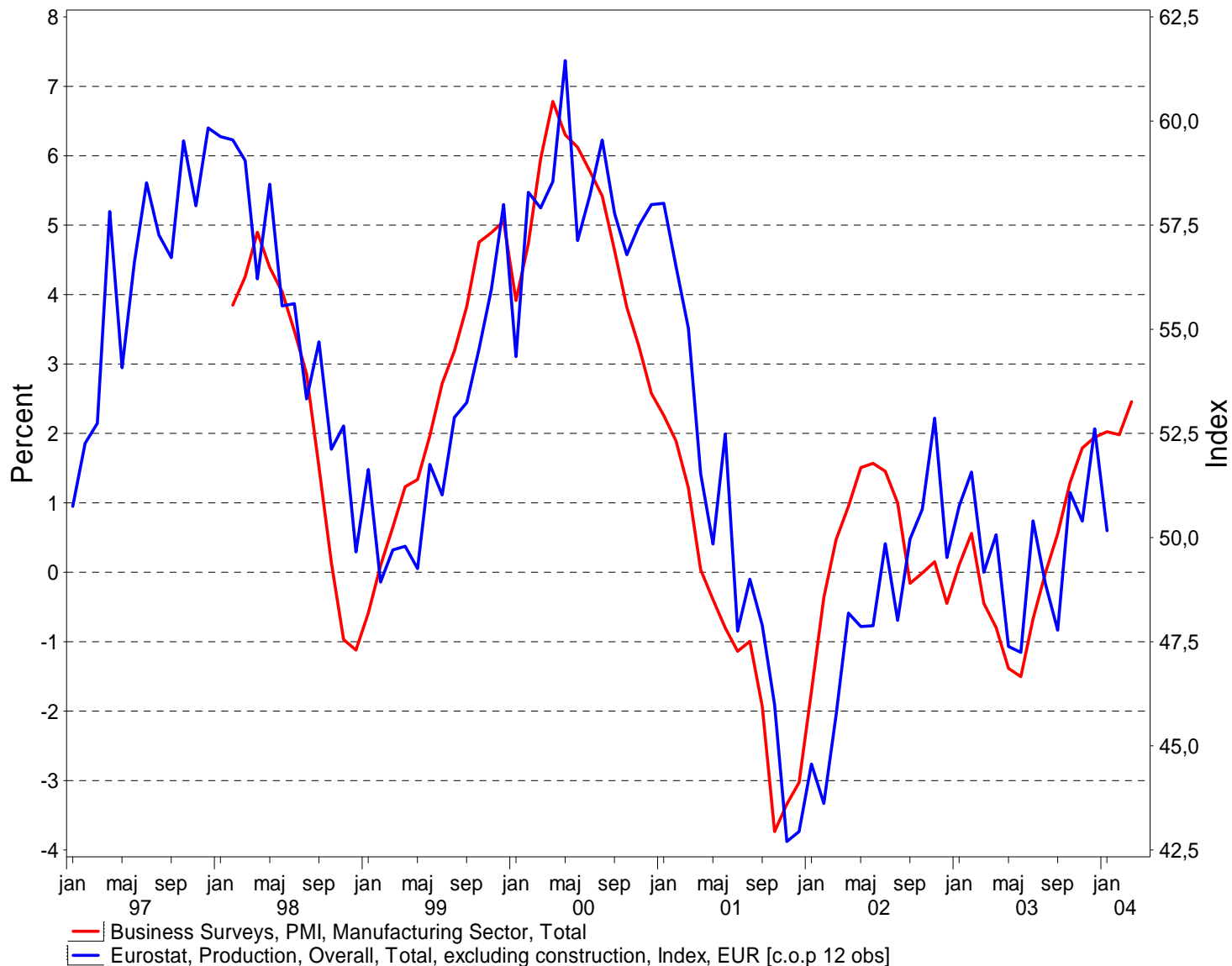


*Operating profit excl goodwill depreciation and result from divestments

Gradual improvement in Europe

GROUP

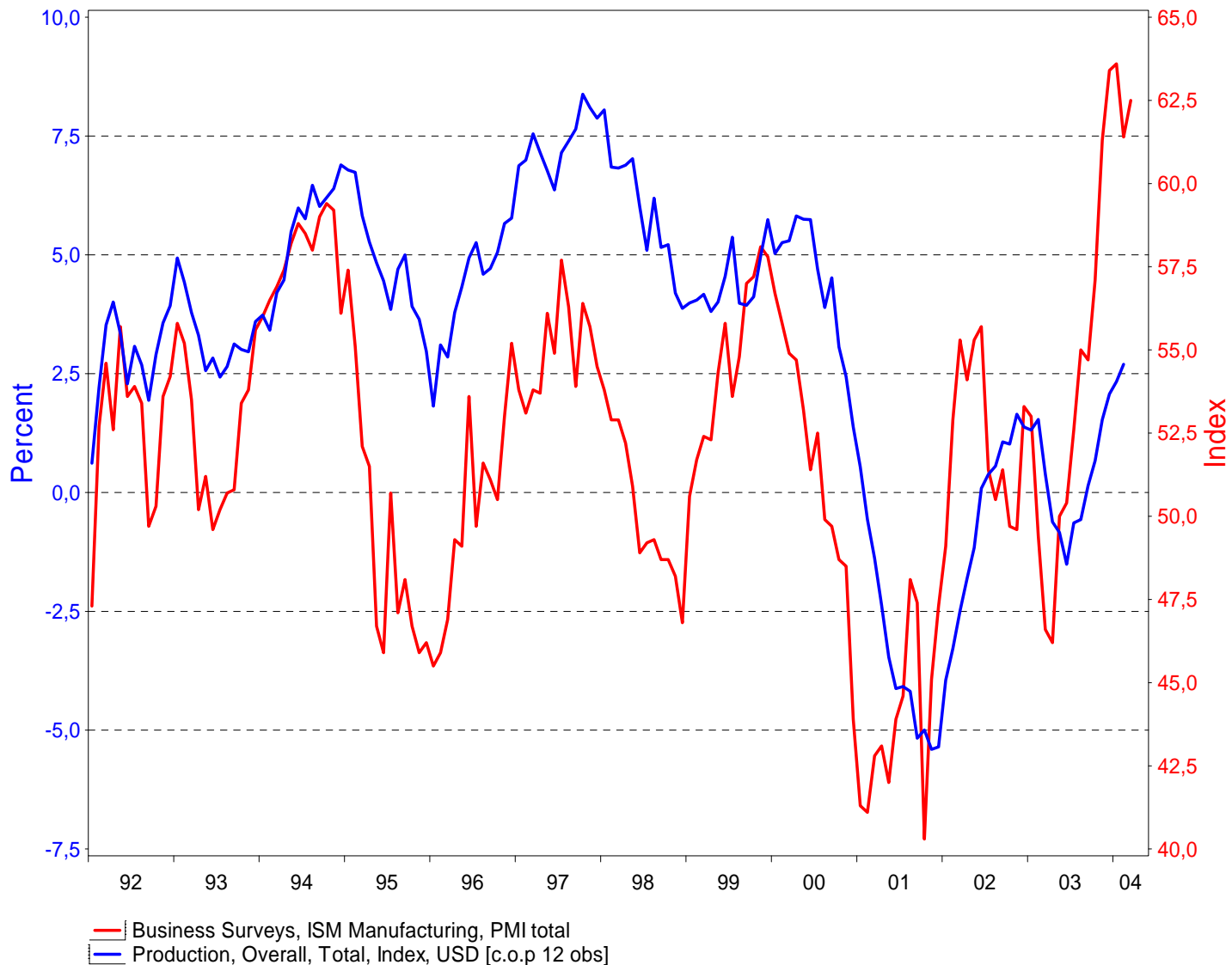
EMU Purchasing managers index vs Industrial Production



Continuous US confidence

GROUP

USA ISM Purchasing managers index, vs Industrial Production

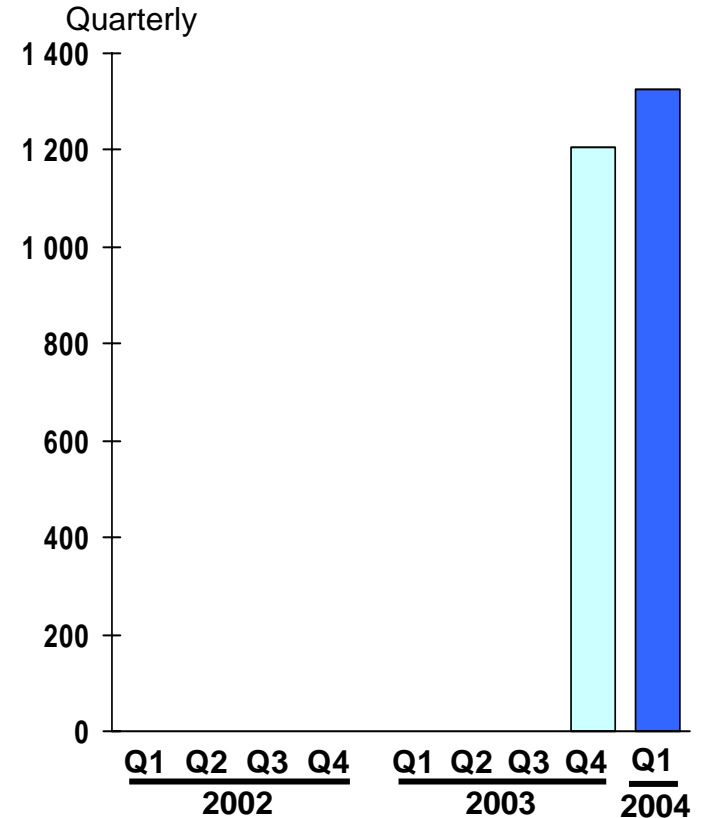


5 percent organic growth in Q1

Trelleborg Sealing Solutions

- Q1 Net sales 1,324 SEK M. Up 5 percent compared to Q1 2003
- Growing demand in Europe, generally improved demand in US, continuous strong growth rate in Asia Pacific.
- Good sales development in segments Fluid Power, CPI, Oil & Gas and Semicon
- Strengthened Polyurethane product portfolio by launching new heat and chemical resistant products
- Benefits from new global organization

Net sales, SEK M

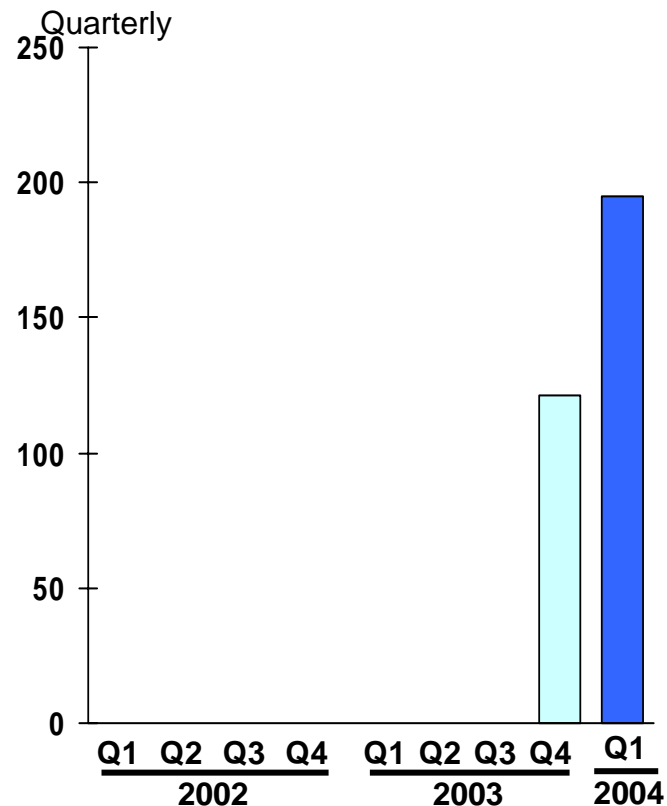


Strong profit generation in Q1

Trelleborg Sealing Solutions

- Q1 EBITA 195 SEK M
- All ongoing integration projects are running according to plan, with already visible effects.
- A number of growth initiatives initiated

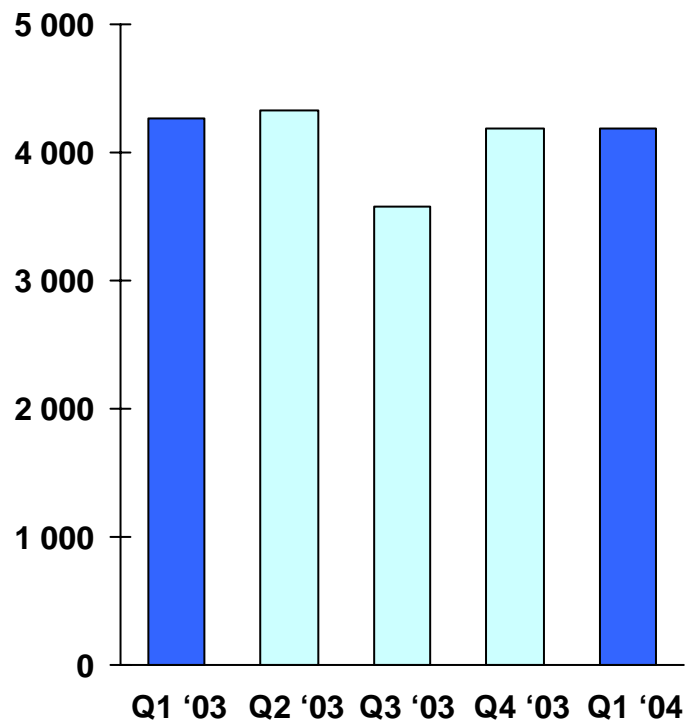
EBITA, SEK M



Light Vehicle production slightly lower than last year

Western Europe & North America, Light vehicles, Q1 change YoY

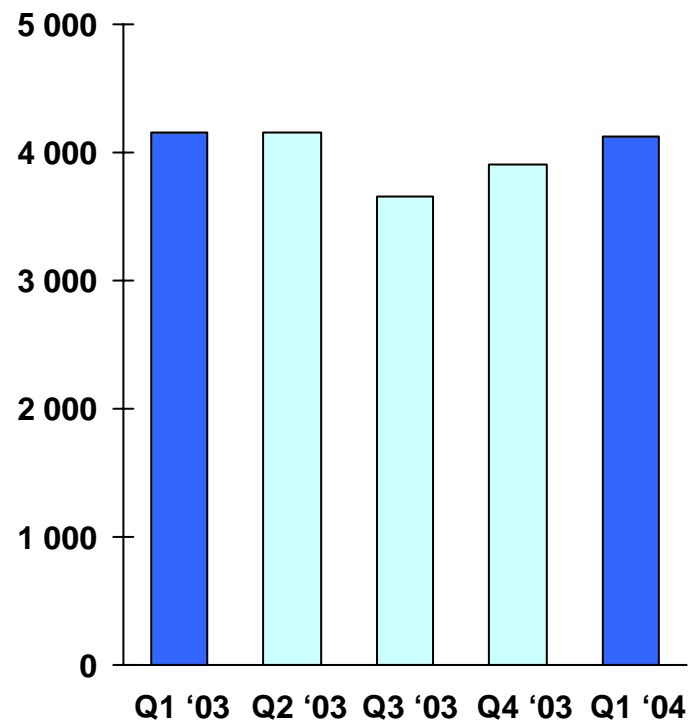
W Europe Light vehicle production, thousand units



Q1 YoY

Sales	2.3%
Production	-1.7%

NA light vehicle production, thousand units



Q1 YoY

Sales	2.0%
Production	-0.6%

Note: Light vehicles comprises passenger cars, light trucks and light commercial vehicles. March figures estimated
 Source: JD Power, Apr 2004

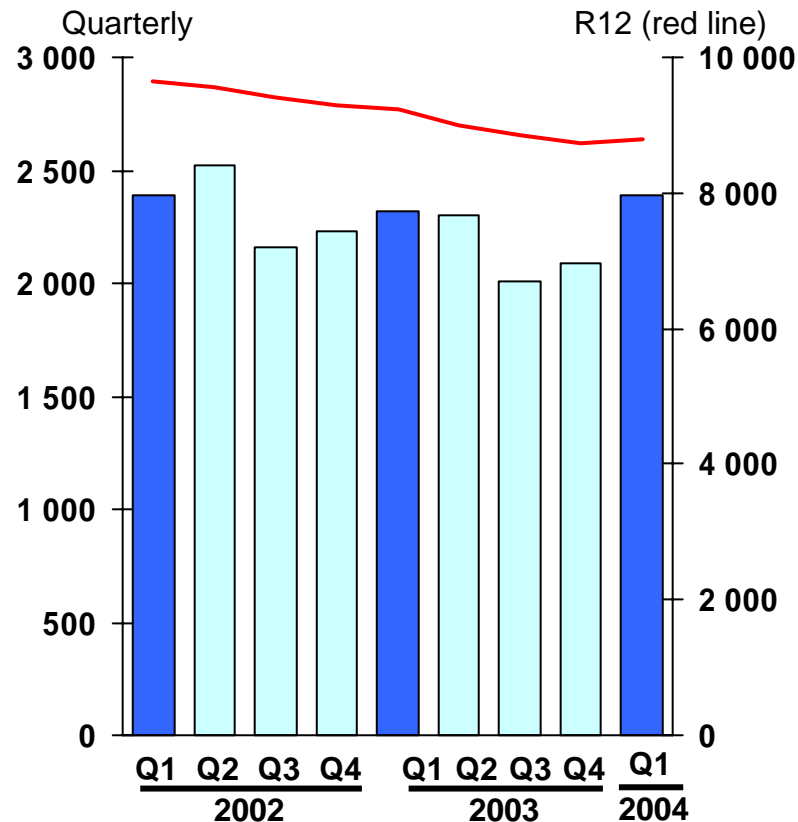
Top line growth through acquisitions

AUTOMOTIVE

Trelleborg Automotive

- Q1 Net sales 2,393 SEK M (2,320).
Comparable currencies/units -3 %
- Continuous good sales in Europe and contribution from Kunhwa and Metzeler
- Decrease in US sales due to lower car production/mix
- R12 Net sales 8,794 SEK M (8,721 FY 2003)

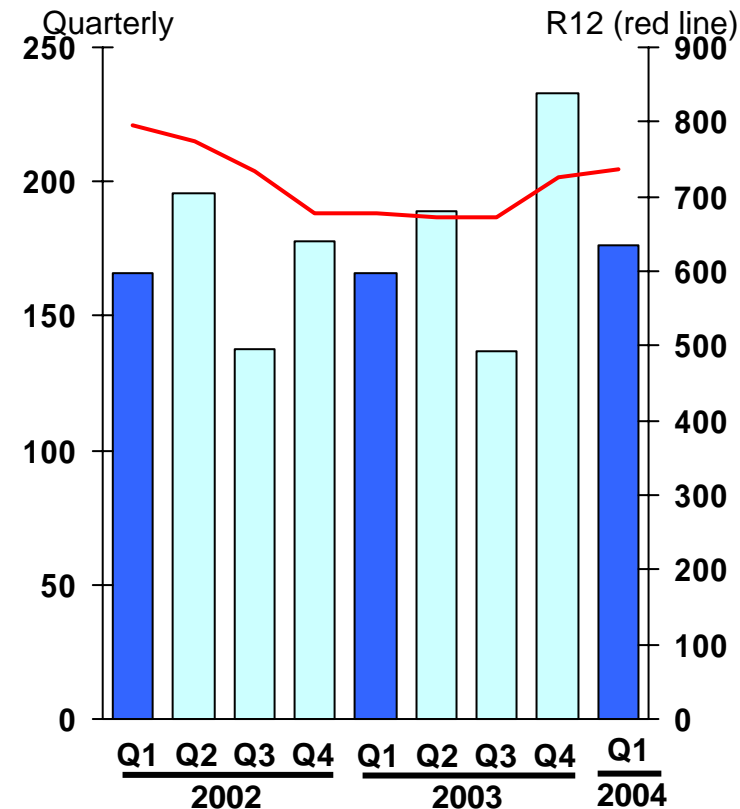
Net sales, SEK M



Trelleborg Automotive

- Q1 EBITA increased to 176 SEK M (166)
- Production efficiency has compensated increased raw material prices.
- Continued rationalization measures in European structure
- Logansport project expected to be completed in Q2 2004.
- R12 EBITA 735 SEK M (725 FY 2003)

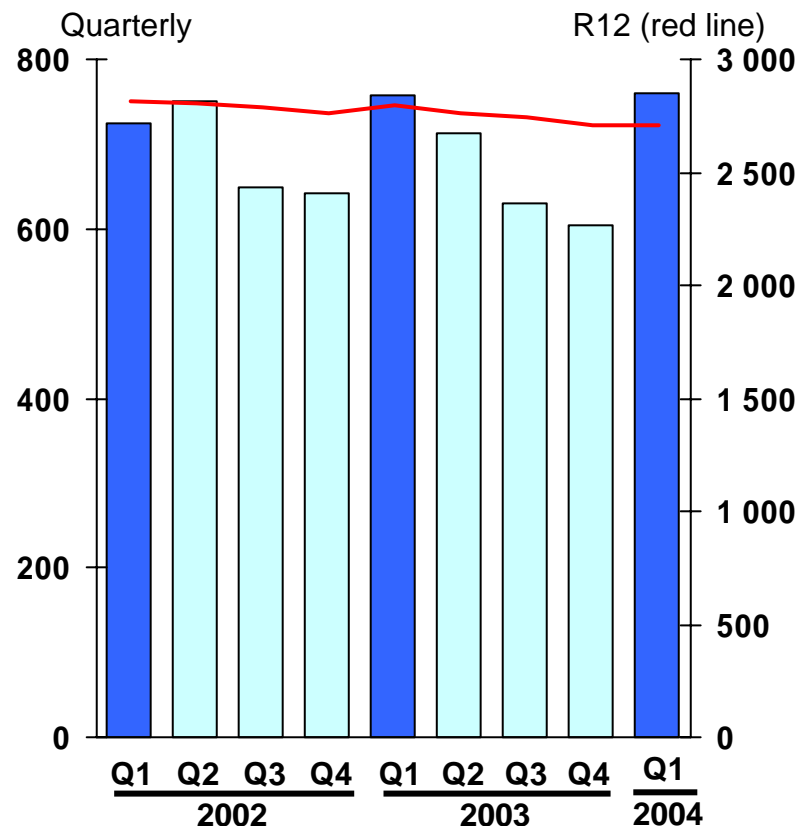
EBITA, SEK M



Trelleborg Wheel Systems

- Q1 Net sales 760 SEK M (757).
Comparable currencies/units + 3%.
- European Agri aftermarket stabilized, good development in France
- Industrial Tires: Positive market trend, good sales development
- Continuously strong sales in South America and Asia
- R12 Net sales 2,707 SEK M (2704 FY 2003)

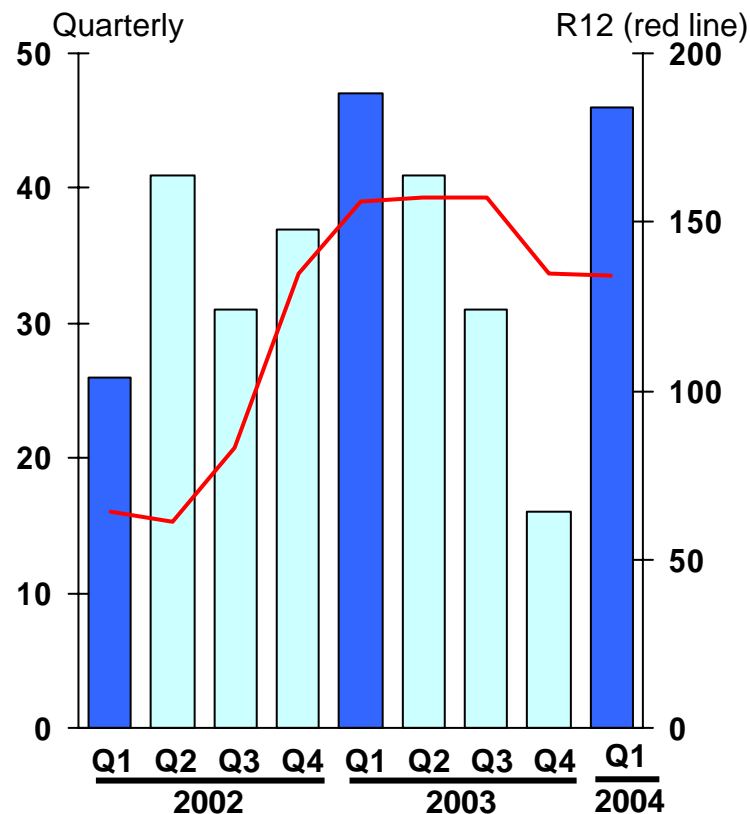
Net sales, SEK M



Trelleborg Wheel Systems

- Q1 EBITA 46 SEK M (47)
- Negative impact at start of year from lower capacity utilization and higher raw materials prices
- Positives from structural measures - production move to lower cost areas
- R12 EBITA 134 SEK M (135 FY 2003)

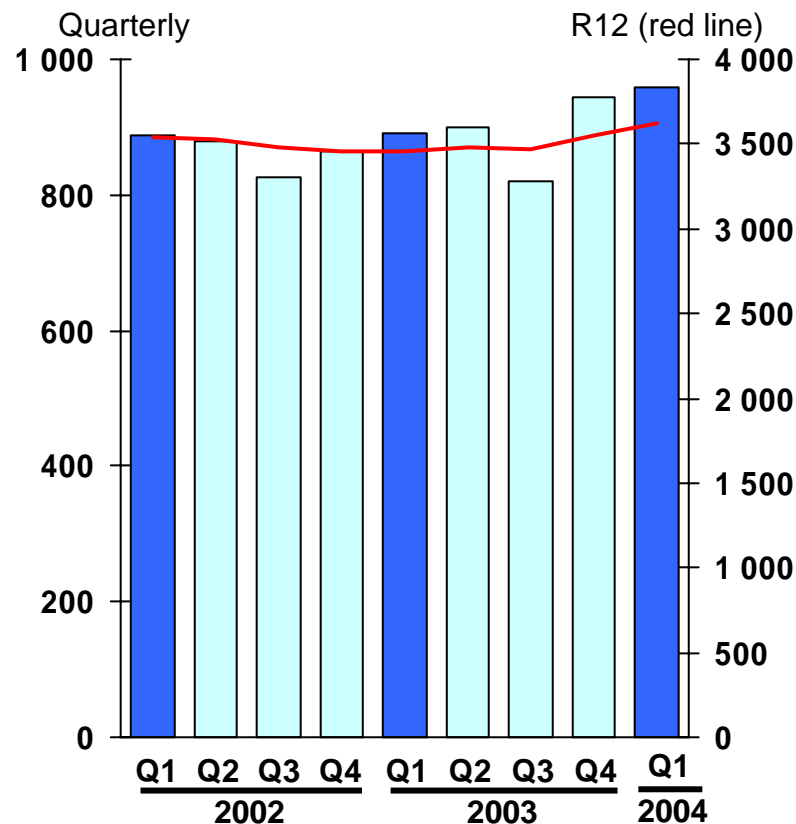
EBITA, SEK M



Trelleborg Engineered Systems

- Q1 Net sales 960 SEK M (890).
Comparable currencies/units + 3 %.
- Positive sales development in industrial supply, mainly in NA.
- Low sales but good order bookings in project related businesses
- R12 Net sales 3,623 SEK M (3,553 FY 2003)

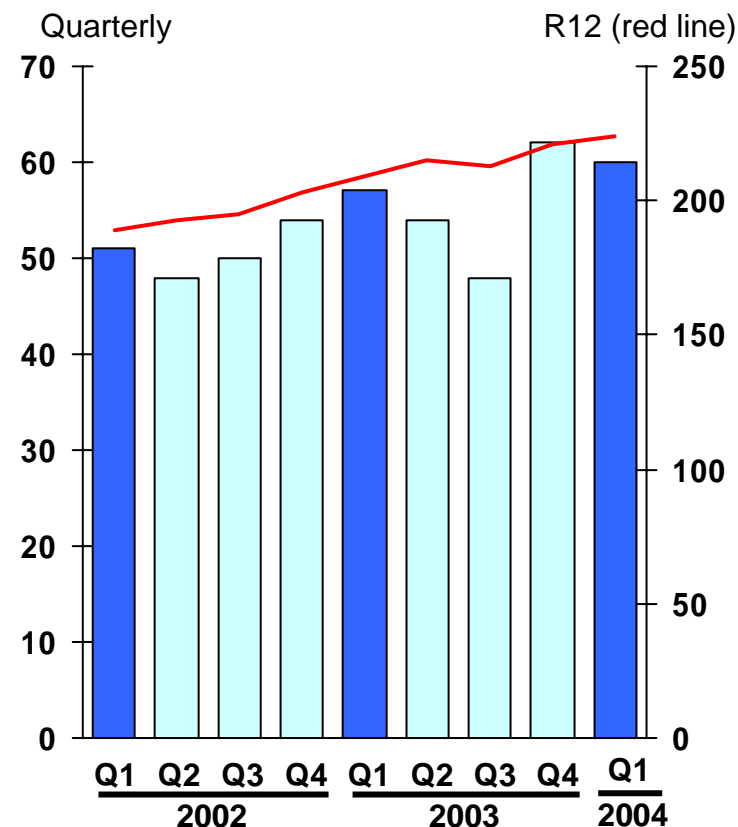
Net sales, SEK M



Trelleborg Engineered Systems

- Q1 EBITA 60 SEK M (57), up 5%
- Main drivers include increased volumes in industrial supply and acquisitions
- Strengthened position in composite hose for chemical/petroleum segment through Dynaflex/Unifluid
- TSS moulded goods units integrated with Engineered Systems look-a-likes
- R12 EBITA 224 SEK M (221 FY 2003)

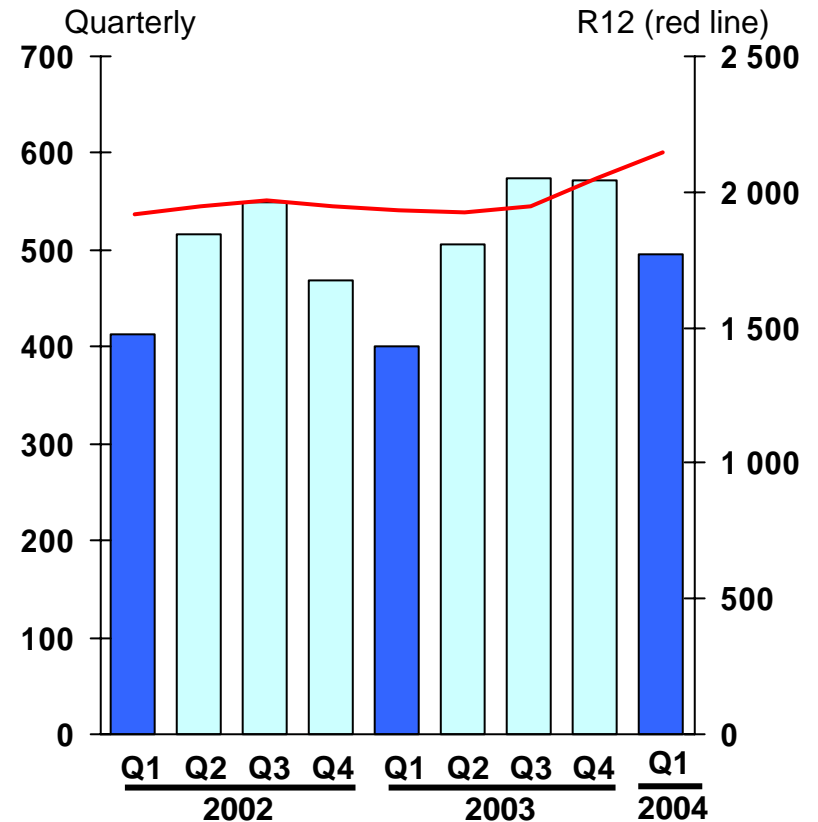
EBITA, SEK M



Trelleborg Building Systems

- Q1 Net sales 495 SEK M (401).
Currency/comparable units + 4%.
- Continuously weak demand in Sweden. UK good demand, Germany recovering, rest of Europe stable.
- Marketing efforts and acquisition of DJ Profiles lead to increased sales
- R12 Net sales 2,147 SEK M (2,053 FY 2003)

Net sales, SEK M

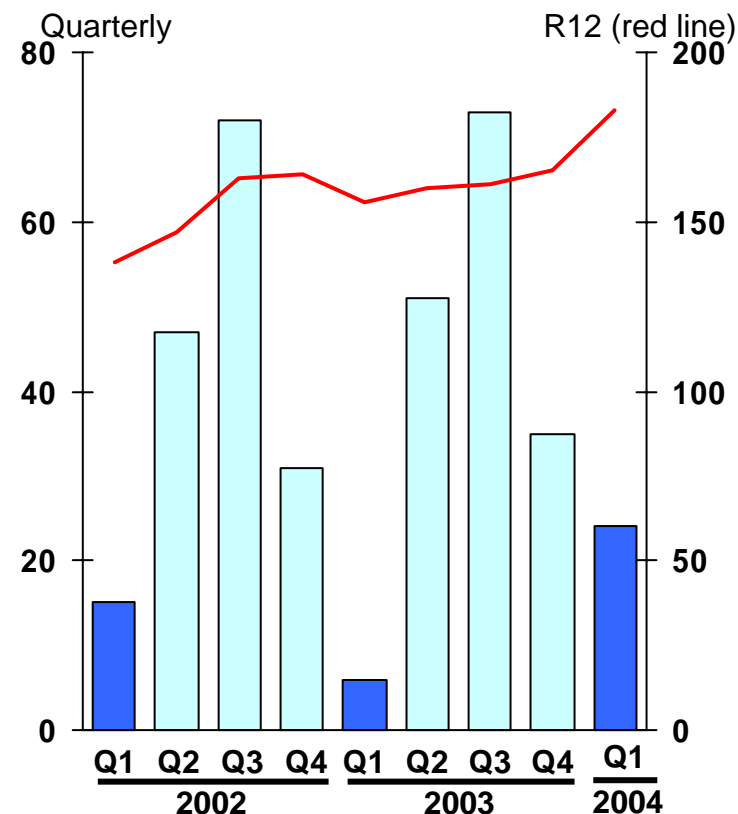


Strong Q1 thanks to increased sales and efficiency

Trelleborg Building Systems

- Q1 EBITA 24 SEK M (6)
- R12 EBITA 183 SEK M (165 FY 2003)
- Main drivers: increased sales volume, production efficiency, lower energy costs
- Pipe Seals new business unit from January 1 2004:, approx 290 employees and sales of 300 MSEK

EBITA, SEK M



Trelleborg Group – Income Statements

GROUP

Income Statements

Group SEK M	Jan - March 2004	2003	April 2003- March 2004	Full year 2003
<i>Remaining operations</i>				
Net sales	5 815	4 289	19 486	17 960
Cost of goods sold	-4 279	-3 326	-14 625	-13 672
Gross profit	1 536	963	4 861	4 288
Selling expenses	-522	-368	-1 717	-1 563
Administrative costs	-565	-307	-1 742	-1 473
Research and development costs	-118	-119	-400	-412
Other operating revenue	77	66	347	336
Other operating expense	-42	-28	-170	-156
Result from participation in associated companies	14	7	39	32
Operating profit	380	214	1 218	1 052
Financial income and expenses	-84	-21	-204	-141
Result from Boliden shares	-	12	12	24
Profit after financial items	296	205	1 026	935
Tax	-110	-73	-345	-308
Minority shares	-6	-3	-21	-18
Net profit	180	129	660	609
<i>Operations being phased out</i>				
Result before tax from participation in Trenor	26	18	164	156
Tax	-8	-6	-65	-63
Net profit	18	12	99	93
Sum net profit	198	141	759	702

3.8 % of average
net debt

Tax rate 37 %

Operating cash flow

GROUP

Trelleborg Group, SEK M

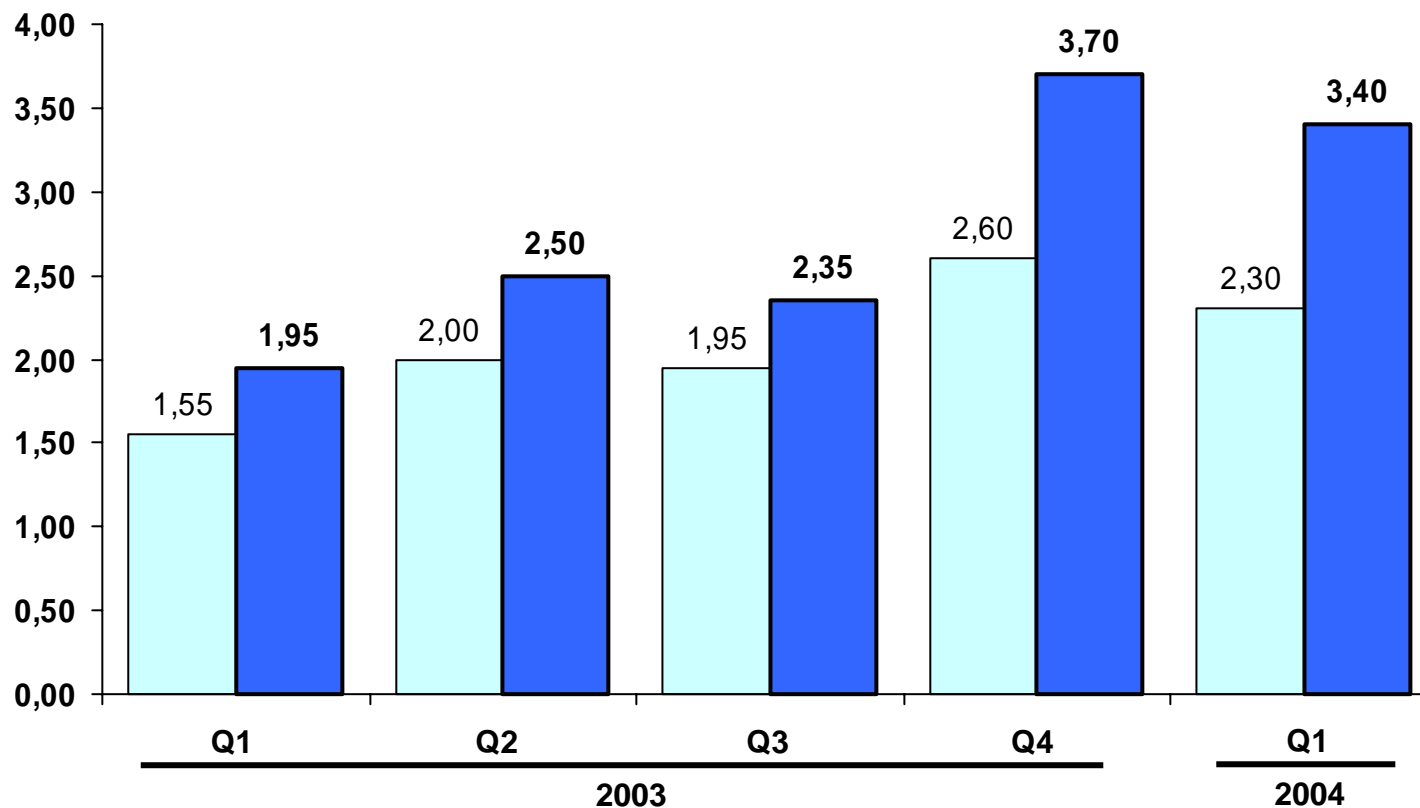
	EBITDA, excl. assoc. companies	Gross invest- ments	Fixed assets sold	Change in working capital	Total cash flow	
					Jan - Mar 2004	Jan - Mar 2003
Trelleborg Automotive	265	-118	1	-174	-26	90
Trelleborg Wheel Systems	78	-15	29	-98	-6	-47
Trelleborg Engineered Systems	93	-27	5	-78	-7	70
Trelleborg Building Systems	43	-13		-15	15	-21
Sealing Solutions	239	-40	1	-78	122	-
Group items	-42			-43	-85	-52
Other companies						11
Operating cash flow	676	-213	36	-486	13	51
Acquisitions					-311	-19
Restr. measures, incl. in acquired units					-81	-72
Options, warrants and repurchase					92	-19
Financial items					-81	23
Taxes					-81	-18
Total net cash flow					-449	-54

69% of depreciation (pointing to -213)
SEK M -257 in 2003 (pointing to -486)
Paid tax 27% (pointing to -81)

Q1 EPS excl goodwill depr. up 74 % - 3.40 SEK (1.95)

GROUP

Earnings per share, **Light Blue**, and also excl goodwill amortization and results from Boliden shares, **Blue**, SEK



EPS, excl. goodwill
amort. & results from
Boliden Shares R12

9.05

8.90

9.20

10.50

12.00

Sale of Trenor stake enables further profitable expansion

GROUP

As announced on March 24

Last step of Trelleborg Group repositioning – divestment of 49% stake in Trenor



Cash payment of SEK 1,100 million adds to our capacity for expansion

Pro forma 2003

- Free cash flow per share increases by approx. SEK 0.40 per share
- Earnings per share decreases by approx. SEK 0.85 per share

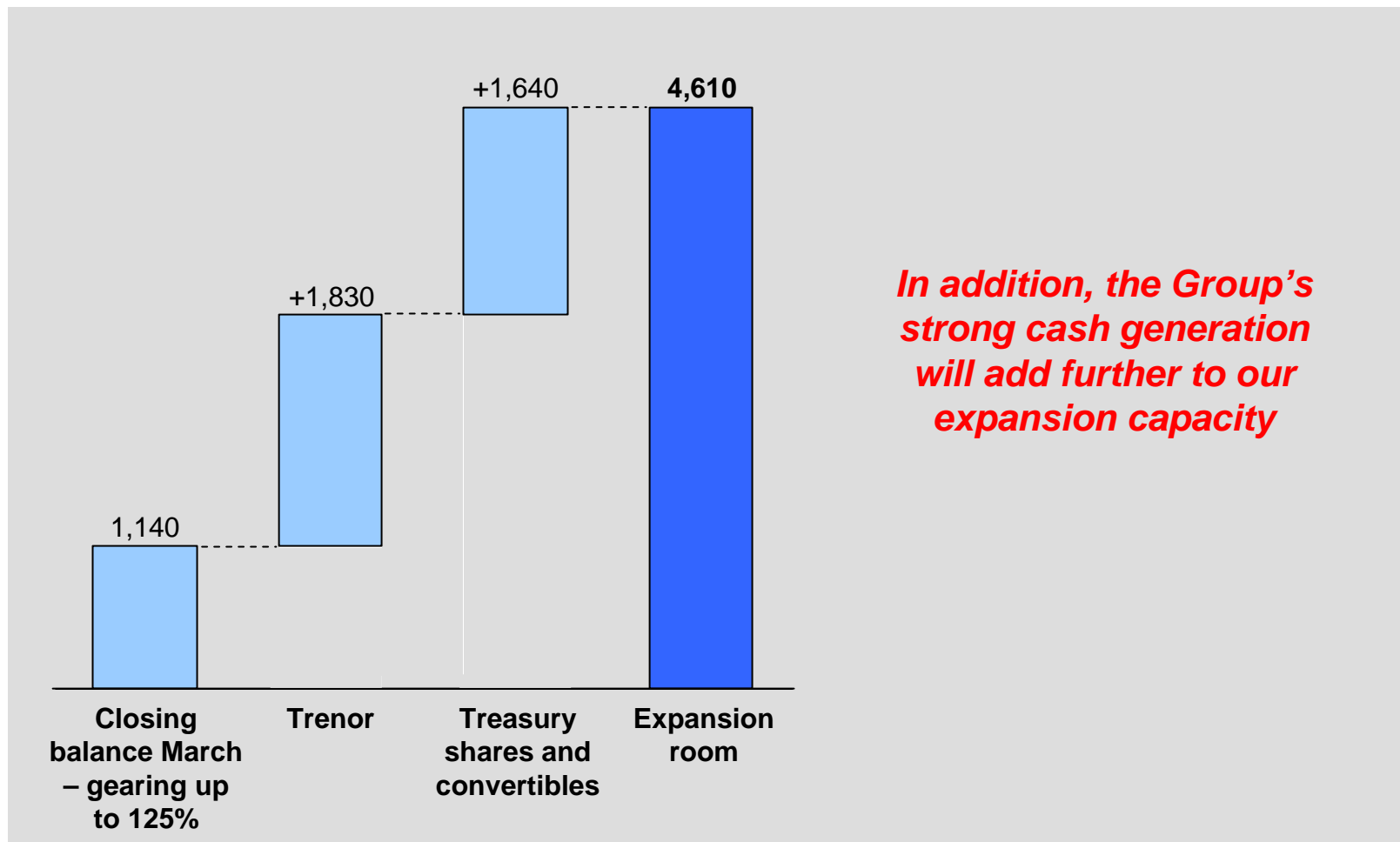
Capital gain estimated at SEK 600 million

Debt/equity ratio pro forma as of March 2004 reduced from 111% to 91%

Comfortable room for additional expansion

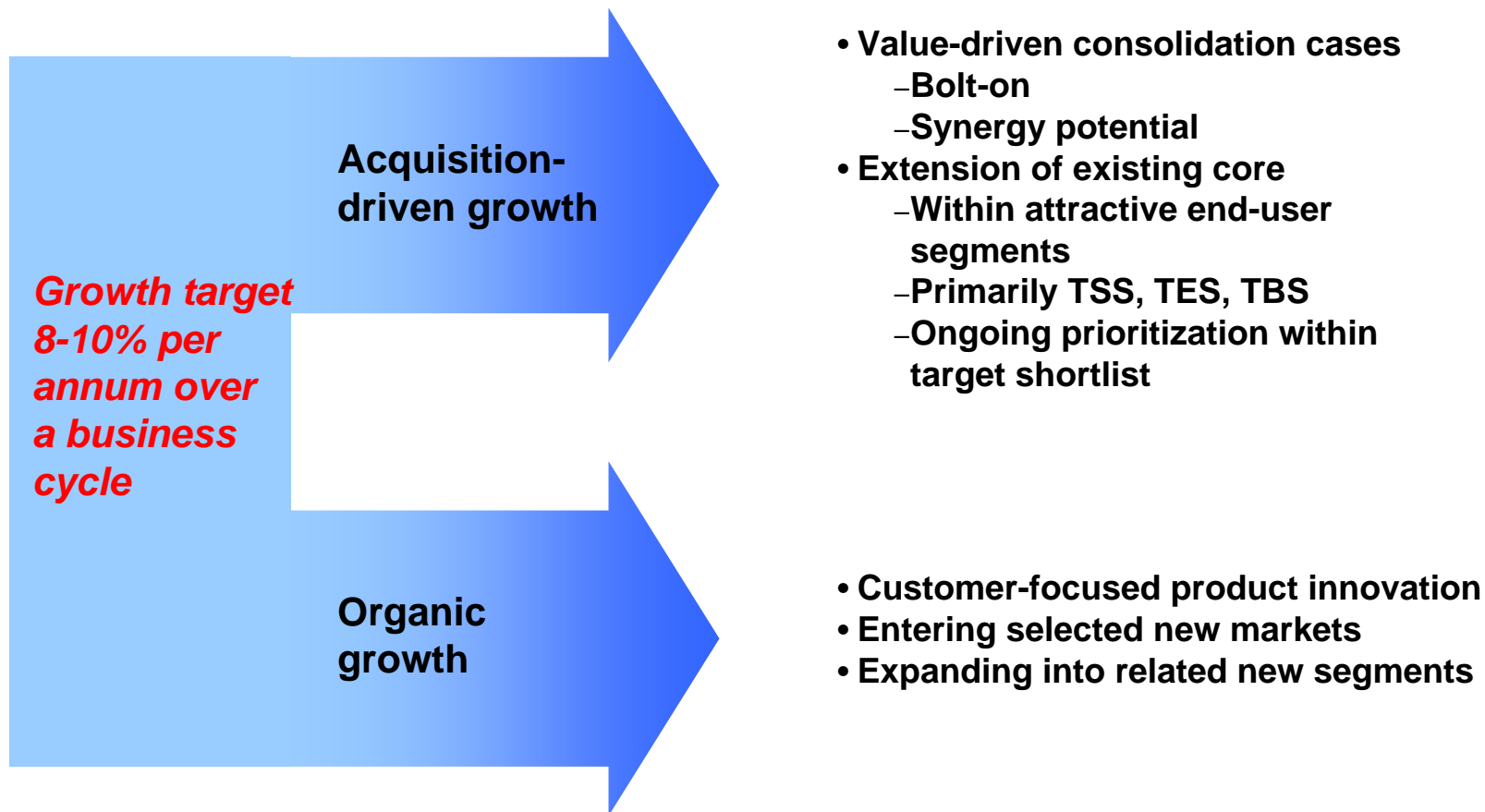
GROUP

Pro forma March 2004; Approximate figures; SEK million



Dual strategy to reach stated growth target

GROUP



Outlook

- Year-end report outlook remains
- Gradual improvement of market conditions expected during 2004
- Signs of improvement in Europe OE – effecting TSS positively
- Efficiency programs are underway or under evaluation to facilitate margin improvements earlier communicated
- Organic growth and bolt-on acquisitions prioritized.