

Trelleborg in brief

Trelleborg is a global engineering company with leading positions based on advanced polymer technology and a deep applications know-how. The company develops high-performing solutions that seal, damp and protect in demanding industrial environments.

Sales (2008): Approx. SEK 31 billion.
Employees: Approx 20,000 in 44 countries.
Head office: Trelleborg, Sweden.
President and CEO: Peter Nilsson.
Chairman of the Board: Anders Narvinger.

Trelleborg AB was founded in 1905. The Trelleborg share has been listed on the Stockholm Stock Exchange since 1964, today on the NASDAQ OMX Nordic List, Large Cap.

In terms of sales, Trelleborg is number one among the world's global industrial rubber suppliers (Source: *Rubber & Plastics News*, July 2009/Trelleborg).

Business concept

Trelleborg seals, damps and protects in demanding industrial environments throughout the world. The customers can rely on engineered solutions based on leading polymer technology and a unique applications know-how.

Financial goals

- Annual growth over an economic cycle: 8–10%.
- Return on capital employed: 15%.
- Return on shareholders' equity: 15%.
- Debt/equity ratio: 75–125%.
- Operating cash flow: 80–90% of operating profit
- EBITDA-margin: ≥ 12% at a Group level.

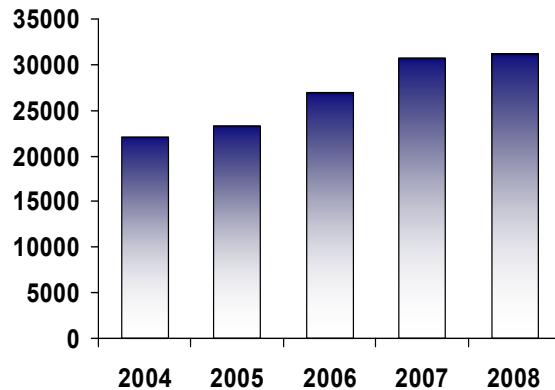
Trelleborg's market

Trelleborg markets technological solutions that meet three primary customer needs: to seal, damp and protect to secure investments, processes and people in demanding industrial environments. Selected segments are primarily the global markets aerospace, agriculture, transportation equipment, automotive, offshore oil/gas, infrastructure/construction and general industries.

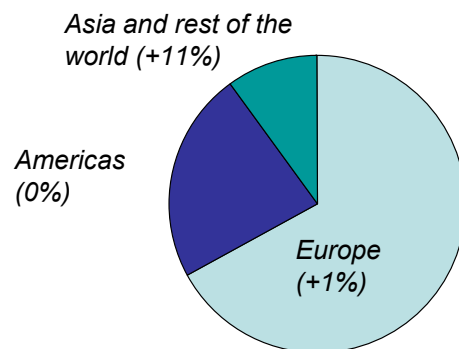
Board of Directors – elected by AGM

Anders Narvinger (chairman), Heléne Bergquist Hans Biörck, Staffan Bohman, Claes Lindqvist, Sören Mellstig and Peter Nilsson.

Strong growth during the past five years, SEK M



Geographic split of sales (increase between 2008 and 2007, %)



Four business areas close to our customers targeting seven growing market segments

Trelleborg is organized in four business areas working close to our customers: Trelleborg Engineered Systems, Trelleborg Automotive, Trelleborg Sealing Solutions and Trelleborg Wheel Systems. They work in seven globally growing market segments.

