

Trelleborg in brief

Global Engineering Group

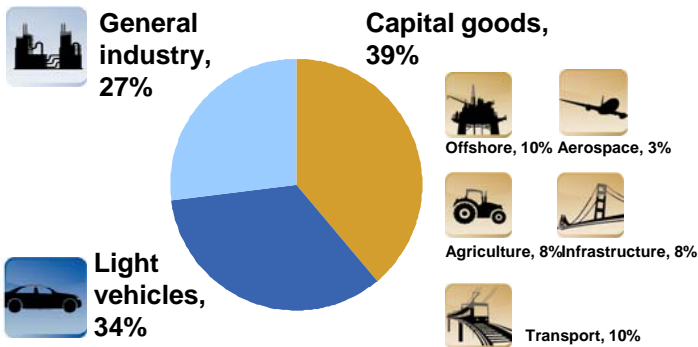
Trelleborg is a global engineering group whose leading positions are based on advanced polymer technology and a deep applications know-how. Trelleborg develops high-performing solutions that seal, damp and protect in demanding industrial environments.

- Founded in 1905
- Operations in 43 countries
- Sales in 2010: SEK 27,196 M
- Listed on the Stockholm Stock Exchange since 1964
- Employees at year-end 2010: 20,393
- President and CEO: Peter Nilsson
- Head office in Trelleborg, Sweden

We seal, damp and protect

Every day you use a product in which polymers (rubbers and plastics) seal, damp or protect. The newspaper you read is printed on a polymer-coated roller, the car in which you travel has polymer components to ensure that the journey is as comfortable as possible, the tunnel that you drive through is sealed with polymer seals, the watch you wear has tiny polymer seals that protect it from moisture and dust. The list is endless and demonstrates how polymers surround us and play a crucial role in many functions.

Group net sales by segment, 2010



Our financial targets

- Organic growth over an economic cycle: 5%
- EBITDA margin: \geq 12%
- Return on shareholders' equity: 12%

Our largest shareholders at year-end 2010

Dunker Interests, Didner & Gerge Equity Funds, Alecta, Swedband Robur funds, AFA Insurance, Lannebo fonder, DFA funds (US), SEB funds, Nordea funds

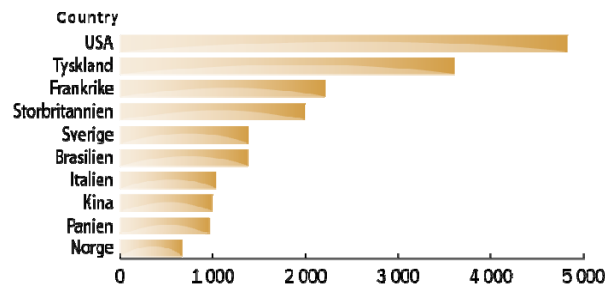
Focus on geographical balance

We need to be located close to customers in growing and profitable segments, and to accompany customers in their own globalization. We are therefore increasing our presence outside North America and Europe.

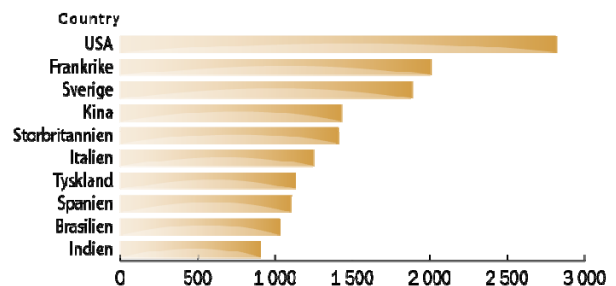
Sales by geography %, 2010 (2005)



Sales 2010, SEK M, ten largest markets



Number of employees 2010, ten largest countries



Net sales, 2006-2010

Following the turbulent developments that marked 2009, Trelleborg experienced strong organic growth in most segments during 2010.

