**May 2018**

**Trelleborg Appoints New Sales Manager for China Office**

Trelleborg’s offshore operation appoints Ralph Wu as its Sales Manager for China to focus on building local relationships with customers within the oil & gas, renewables, mining and heavy construction markets.

Ralph’s education is in mechanical engineering and automation and he specializes in project management. For the last nine years he has worked for an offshore equipment company responsible for product market positioning, new product development and key technology breakthroughs. Based out of Trelleborg’s Qingdao facility and working as part of Trelleborg’s China based sales team, Ralph will be focused on obtaining new opportunities for the product and material technologies of Trelleborg’s offshore operation.

Ralph states: “I look forward to bringing my expertise and knowledge to Trelleborg to helping develop opportunities and provide local support for our customers in the region. I believe my engineering and product development background bring intrinsic value to the role, enabling me to start this new opportunity with success in mind.”

Richard Beesley, Sales & Business Development Director for Trelleborg’s offshore operation, states: “We welcome Ralph’s passion and industry experience to help our growth efforts. Our long-term ambition is to achieve a geographic balance. Our local presence in combination with our global experience is critical to accelerating the business needs of our customers.

“As China’s offshore oil and gas and renewables markets are quickly growing and its heavy construction market is established, we feel makes this the right time to have a dedicated sales office and sales manager on the ground working directly with our customers to find out their needs first hand.”

This new appointment supports Trelleborg’s strategy to strengthen its positions in attractive market segments.

**~ENDS~**

**For press information:**

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**Notes to Editors:**

**Trelleborg’s offshore operation and Trelleborg Group**

Using advanced polymer material technology, Trelleborg’s offshore operation provides high integrity solutions for the harshest and most demanding offshore environments. As part of the Trelleborg Offshore & Construction Business Area of Trelleborg Group, **Trelleborg’s offshore operation** specializes in the development and production of polymer and syntactic foam based seismic, marine, buoyancy, cable protection and thermal insulation products, as well as rubber-based passive and active fire protection solutions for the offshore industry. Within its portfolio are some long established and respected brands including, CRP, OCP, Viking and Emerson & Cuming. Trelleborg’s offshore operation has been providing innovative solutions to the industry for over 30 years. [www.trelleborg.com/offshore](http://www.trelleborg.com/offshore)

**Trelleborg** is a world leader in engineered polymer solutions that seal, damp and protect critical applications in demanding environments. Its innovative solutions accelerate performance for customers in a sustainable way. The Trelleborg Group has annual sales of about SEK 32 billion (EUR 3.28 billion, USD 3.69 billion) and operations in about 50 countries. The Group comprises five business areas: Trelleborg Coated Systems, Trelleborg Industrial Solutions, Trelleborg Offshore & Construction, Trelleborg Sealing Solutions and Trelleborg Wheel Systems. The Trelleborg share has been listed on the Stock Exchange since 1964 and is listed on Nasdaq Stockholm, Large Cap. www.trelleborg.com.