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**TRELLEBORG PARTNERS WITH SYNERTEC TO ENHANCE LNG TRANSFER EFFICIENCY ACROSS THE GLOBE**

Trelleborg’s marine systems operation and **leading Australasian engineering consultancy,** Synertec, have announced a strategic partnership to meet the global demand for more accurate and efficient LNG custody transfer. Under the new agreement, Trelleborg will distribute Synertec’s industry leading LNG custody transfer system across its global sales network.

LNG custody transfer, the transfer of the ownership of LNG from one organization to other, has long involved fiscal risk given significant uncertainties in traditional tank measurement. Quantities are invoiced in units of transferred LNG based on a calculation of volume, density, and gross caloric value. However, measurement inaccuracies have a significant financial impact for both exporters and importers. For instance, just a one percent error in LNG transferred can result in a significant loss of revenue due to misallocation during custody transfer.

Synertec’s automated custody transfer system, which is ISO 6974, ISO 8943 and GIIGNL (2017) compliant, ensures the precise measurement of loaded LNG, removing the potential for substantial financial losses across the industry and the need for extensive laboratory testing. Used to great success across many high-profile LNG projects across **Australasia**, the transfer system is a skid mounted module suitable for all LNG applications.

Richard Hepworth, President of Trelleborg’s marine systems operation, said: “With more LNG capacity coming on stream year on year, we are seeing increasing demand not just for large scale transportation of cargoes but also for more FSRU applications and, of course, the growth of LNG fuelling for marine vessels. All of these applications have one key requirement in common - the safe, efficient and timely transfer of LNG from one tank system to another.

“One key critical element in achieving this is the interface between ship and port, on land and at sea – a space that like Trelleborg, Synertec specializes within. The ship to shore interface demands that we, across the industry, come together and use all of our skills

and talents as technologists and innovators to make it happen, which is exactly what our strategic partnership with Synertec aims to do.

“There are clear synergies between the two companies, from our combined technical expertise to our shared commitment to optimizing the interface, which is critical to supporting the business model of every transfer operation. Working with Synertec, we’re able to provide our customers across the globe with an enhanced LNG transfer operation that does exactly that.”

Michael Carroll, Managing Director of Synertec, said: “**We’ve built a strong reputation across Australasia and now,** boosted by the global reach of Trelleborg, we look forward to meeting the global demand for more accurate and efficient LNG custody transfer.”

# For more information about Trelleborg and Synertec’s strategic partnership, visit stand K160 at Gastech.

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For more information about Trelleborg’s marine operation please contact Richard Hepworth, President, Trelleborg Marine Systems, [richard.hepworth@trelleborg.com](mailto:richard.hepworth@trelleborg.com)

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### *Notes to Editors: Trelleborg’s marine operation and Trelleborg Group*

The marine operation of the Trelleborg Offshore & Construction business area, manufactures and installs bespoke fender systems, docking and mooring equipment, oil and gas transfer technology and vessel efficiency technology for marine environments all over the world.  Its polymer engineering expertise also extends to its range of general marine products, including navigation aids and buoys.

[www.trelleborg.com/marine](http://www.trelleborg.com/marine)

***Trelleborg*** *is a world leader in engineered polymer solutions that seal, damp and protect critical applications in demanding environments. Its innovative solutions accelerate performance for customers in a sustainable way. The Trelleborg Group has annual sales of about SEK 32 billion (EUR 3.28 billion, USD 3.69 billion) and operations in about 50 countries. The Group comprises five business areas: Trelleborg Coated Systems, Trelleborg Industrial Solutions, Trelleborg Offshore & Construction, Trelleborg Sealing Solutions and Trelleborg Wheel Systems. The Trelleborg share has been listed on the Stock Exchange since 1964 and is listed on Nasdaq Stockholm, Large Cap.* [*www.trelleborg.com*](http://www.trelleborg.com)*.*